

Software Equity Group Flash Report

January 2011

Select M&A Transactions

and

Financial and Stock Market Performance

Public Software Companies By Product Category

Public SaaS Companies

Public Internet Companies By Product Category



Software Equity Group, L.L.C.
12220 El Camino Real, #320
San Diego, CA 92130
p: (858) 509-2800
f: (858) 509-2818

info@softwareequity.com

*Unmatched Expertise.
Extraordinary Results.*



**Software Equity Group is Ranked Among the Top Investment Banks
Worldwide for Application Software Mergers & Acquisitions:**

Source: The 451 Group

Top 10 investment bank for U.S. application software M&A in 2007 - 2008
#1 boutique investment bank for U.S. application software M&A in 2007 - 2008
#1 investment bank for Canadian acquirers of U.S. application software targets in 2008
#3 boutique investment bank for global application software targets in 2008



ABOUT OUR FIRM

Software Equity Group is an investment bank and M&A advisory serving the software and technology sectors. Founded in 1992, our firm has represented and guided private companies throughout the United States and Canada, as well as Europe, Asia Pacific, Africa and Israel. We have advised public companies listed on the NASDAQ, NYSE, American, Toronto, London and Euronext exchanges. Software Equity Group also represents several of the world's leading private equity firms. We were recently ranked among the top ten investment banks worldwide for application software mergers and acquisitions.

Our value proposition is unique and compelling. We are skilled and accomplished investment bankers with extraordinary software, internet and technology domain expertise. Our industry knowledge and experience span virtually every software product category, technology, market and delivery model, including Software-as-a Service (SaaS), software on-demand and perpetual license. We have profound understanding of software company finances, operations and valuation. We monitor and analyze every publicly disclosed software M&A transaction, as well as the market, economy and technology trends that impact these deals. We're formidable negotiators and savvy dealmakers who facilitate strategic combinations that enhance shareholder value.

THE SEG SOFTWARE COMPANY MENTORING PROGRAM

As part of our informal mentoring program, we are currently guiding and advising some fifty software companies around the globe that are not yet exit candidates, but aspire to be in the next few years. We meet with them periodically, invite them to call whenever they'd like our opinion on an operational issue that might have exit implications later on, and we keep them apprised of M&A activity and financings in their product category. And the best news – we don't charge for this mentoring advice. It's complimentary. It's our way of building value, and relationships.

We're looking for a few more such relationships. We begin with an introductory phone call with companies interested in being mentored, followed by a more in-depth telephone conversation. We'll then invite qualified candidates to meet personally with four or five members of our team at our San Diego office. During this three to four hour sit-down, we'll discuss the current market, specifically as it relates to valuations, transactions and trends in your product category. We'll assess the strengths and weakness of your financial performance, how that compares to other software companies your size, and how that relates to buyer expectations. We'll discuss your market strategy, sales strategy, sales team track record, software and maintenance pricing strategies, equity structure, and a wide array of other factors that can materially impact your salability and valuation down the road. We're a terrific sounding board. We'll give you an informed, honest and frank opinion – that's what we're known for. And we'll offer informed and insightful observations, ideas and options based on 17 years of working with countless software companies worldwide.

If you run a profitable software company with revenue in excess of \$10 million, and you're interested in learning more about SEG's complimentary, no obligation mentoring program, please contact Kris Beible at kbeible@softwareequity.com or 858-509-2800.

ADDITIONAL RESEARCH

For our complimentary current and archived Quarterly Reports from 1Q03, please visit: http://www.softwareequity.com/research_quarterly_reports.aspx

For our complimentary current and archived Monthly Flash Reports from July 2008, please visit: http://www.softwareequity.com/research_flash_reports.aspx

For our Annual Reports from 2003 through 2009, please visit: http://www.softwareequity.com/research_annual_reports.aspx



List of Commonly Used Acronyms

CAD	Computer-aided Design
CAM	Computer-aided Manufacturing
CRM	Customer Relationship Management
EBITDA	Earnings before Interest, Taxes, Depreciation, and Amortization
EV	Enterprise Value
FCF	Free Cash Flow
FORWARD	Current EV / Next Four Quarters' Consensus Financial Estimates
HR	Human Resources
NASDAQ	National Association of Securities Dealers Automated Quotation System
OS	Operating System
PLM	Product Lifecycle Management
R&D	Research and Development
S&P	Standard & Poor's
SaaS	Software-as-a-Service
SEG	Software Equity Group
SG&A	Selling, General, & Administrative
SW	Software
TTM	Trailing Twelve Month
YoY	Year-over-Year
YTD	Year-to-date

Select Software Industry M&A Transactions

December 2010





Select December 2010 Software Industry M&A Transactions

Date Announced	Acquirer	Target	Target TTM Revenue (\$mm)	Implied Enterprise Value (\$mm)	EV/ Revenue
12/28/2010	Solera Holdings Inc. (NYSE:SLH)	Digidentity B.V.	-	-	-
12/24/2010	Emptoris, Inc.	Rivermine Software, Inc.	-	-	-
12/23/2010	Capita Group plc (LSE:CPI)	Capita Secure Information Systems	\$170.1	\$132.4	0.8x
12/23/2010	Callidus Software Inc. (NasdaqGM:CALD)	ForceLogix Technologies Inc., Substantially All	-	\$3.8	-
12/22/2010	CompuGroup Medical AG (DB:COP)	Ascon Software B.V.	-	\$19.6	-
12/22/2010	Dell Inc. (NasdaqGS:DELL)	InSiteOne, Inc.	-	-	-
12/22/2010	LM Ericsson Telephone Co. (OM:ERIC B)	Optimi Corporation	-	-	-
12/22/2010	Rovi Corporation (NasdaqGS:ROVI)	Sonic Solutions (NasdaqGS:SNIC)	\$103.5	\$643.6	6.2x
12/21/2010	GEO Care, Inc.	BI Incorporated	-	\$415.0	-
12/21/2010	Teradata Corporation (NYSE:TDC)	Aprimo, Incorporated	-	\$500.0	-
12/21/2010	SciQuest, Inc. (NasdaqGM:SQL)	AECsoft USA, Inc.	-	\$16.9	-
12/20/2010	Calyx Software, Inc.	Loan-Score Decisioning Systems LLC	-	-	-
12/17/2010	Citrix Online, Inc.	Netviewer GmbH	-	-	-
12/17/2010	Lawson Software Americas, Inc.	Enwise, Inc.	\$15.0	\$75.0	5.0x
12/16/2010	SAP AG (DB:SAP)	cundus AG, Disclosure Management Solutions	-	-	-
12/15/2010	Versata Inc.	Right90, Inc.	-	-	-
12/15/2010	Visma ASA	DBS Business Solutions BV	-	-	-
12/14/2010	Capita Group plc (LSE:CPI)	I B Solutions	\$27.9	\$36.6	1.3x
12/14/2010	Imagination Technologies Group Plc (LSE:IMG)	Caustic Graphics, Inc.	\$0.1	\$27.0	192.9x
12/13/2010	NAVTEQ Corporation	Reach Unlimited Corporation	-	-	-
12/13/2010	Perficient Inc. (NasdaqGS:PRFT)	speakTECH, Inc.	\$16.0	\$15.0	0.9x
12/13/2010	Epicor Software Corporation (NasdaqGS:EPIC)	Spectrum Human Resource Systems	-	\$16.0	-
12/09/2010	Paetec Software Corp.	Formula Telecom Solutions, Inc.	\$7.9	\$13.0	1.7x
12/08/2010	Monotype Imaging Holdings Inc. (NasdaqGS:TYPE)	Ascender Corporation	-	\$10.2	-
12/08/2010	Tibco Software, Inc. (NasdaqGS:TIBX)	Loyalty Lab, Inc.	-	\$23.0	-
12/08/2010	Itron, Inc. (NasdaqGS:ITRI)	Asais S.A.S.	-	-	-
12/07/2010	Nokia Corporation (HLSE:NOK1V)	Obopay Mobile Technology India Pvt. Ltd.	-	-	-
12/07/2010	SS&C Technologies Holdings, Inc. (NasdaqGS:SSNC)	PC Consulting Inc.	-	-	-
12/07/2010	Aetna Inc. (NYSE:AET)	Medicity Inc.	-	\$500.0	-
12/07/2010	Harland Financial Solutions, Inc.	Parsam Technologies, LLC	-	-	-
12/07/2010	Standard Life plc (LSE:SL)	Focus Solutions Group plc (AIM:FSG)	\$17.3	\$64.1	3.7x
12/06/2010	Computer Sciences Corporation (NYSE:CSC)	Image Solutions, Inc.	-	-	-
12/06/2010	Juniper Networks, Inc. (NYSE:JNPR)	Altor Networks, Inc.	-	\$95.0	-
12/06/2010	Ventyx, Inc.	Insert Key Solutions, Inc.	-	-	-
12/04/2010	GeoEye, Inc. (NasdaqGS:GEYO)	GeoEye Analytics	-	\$46.0	-
12/03/2010	j2 Global Communications, Inc. (NasdaqGS:JCOM)	Protus IP Solutions, Inc.	\$71.7	\$212.1	3.0x
12/03/2010	BMC Software Inc. (NasdaqGS:BMC)	GridApp Systems, Inc.	-	-	-
12/03/2010	Google Inc. (NasdaqGS:GOOG)	Widevine Technologies, Inc.	-	-	-
12/03/2010	Google Inc. (NasdaqGS:GOOG)	Phonetic Arts Limited	-	-	-
12/03/2010	CME Group Inc. (NasdaqGS:CME)	Elysian Systems Limited	-	-	-
12/02/2010	Broadridge Financial Solutions Inc. (NYSE:BR)	Forefield, Inc.	-	\$19.5	-
12/02/2010	Zynga, Inc.	The Zynga With Friends Studio	-	-	-
12/02/2010	Research In Motion Limited (TSX:RIM)	TAT The Astonishing Tribe AB	-	\$119.4	-
12/01/2010	Rearden Commerce, Inc.	Ketera Technologies, Inc.	-	-	-
12/01/2010	Majesco Software Inc.	SEG Software LLC	-	-	-
12/01/2010	Groupon, Inc.	Ludic Labs, Inc.	-	-	-
12/01/2010	Motorola Mobility Holdings, Inc. (NYSE:MMI)	4Home, Inc.	-	-	-
12/01/2010	Cisco Systems, Inc. (NasdaqGS:CSCO)	LineSider Communications, Inc.	-	-	-

SEG Software Index

Category Performance



SEG Software Index: All Categories

Category Name	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
SEG Software Index	\$713.78	\$671.84	\$226.81	68.6%	17.8%	8.2%	2.7x	13.6x	3.0x	13.7x	20.8%
Billing & Service Management	\$927.33	\$845.81	\$425.68	49.3%	22.3%	10.3%	1.3x	6.5x	1.4x	6.1x	-2.3%
Business Intelligence	\$932.73	\$748.43	\$206.97	78.0%	14.8%	11.1%	3.6x	28.1x	3.8x	19.0x	20.1%
Content/Document Management	\$120.79	\$222.72	\$83.68	72.5%	25.2%	0.8%	2.7x	9.1x	3.5x	10.3x	13.3%
CRM, Marketing & Sales Software	\$162.86	\$137.44	\$67.17	44.5%	-9.1%	-2.7%	0.7x	11.4x	1.4x	13.9x	-5.0%
Database & File Management	\$2,453.10	\$2,146.77	\$602.94	83.6%	22.6%	6.1%	2.9x	11.6x	3.5x	10.4x	27.6%
Dev Tools, OS & Application Testing Software	\$1,835.37	\$1,512.97	\$529.12	64.1%	21.1%	21.5%	2.9x	13.2x	5.2x	15.1x	46.4%
Education & eLearning	\$258.49	\$282.09	\$111.65	76.1%	13.0%	9.4%	1.3x	18.2x	1.3x	13.1x	-2.4%
Electronic Design Automation	\$1,316.06	\$1,472.52	\$844.58	82.6%	8.4%	5.5%	2.2x	24.5x	2.2x	11.8x	35.9%
Engineering, PLM & CAD/CAM Software	\$1,387.50	\$1,544.53	\$437.76	82.7%	16.7%	7.7%	2.4x	19.0x	2.5x	13.0x	34.4%
Enterprise Application Integration	\$1,670.39	\$1,569.02	\$409.33	57.1%	13.1%	16.9%	2.4x	23.5x	4.1x	20.6x	23.7%
Enterprise Resource Planning	\$654.79	\$729.37	\$362.69	57.5%	17.2%	4.0%	2.0x	12.4x	2.0x	11.7x	12.8%
Entertainment	\$1,185.48	\$762.10	\$371.27	61.1%	14.2%	-10.2%	1.0x	6.3x	0.9x	8.8x	1.4%
Financial Services Software	\$912.36	\$1,110.89	\$254.06	57.7%	21.3%	7.7%	3.0x	10.5x	3.3x	12.0x	22.5%
Healthcare	\$494.96	\$503.16	\$181.86	63.7%	22.3%	16.3%	3.5x	18.3x	3.8x	17.9x	11.1%
Messaging, Conferencing & Communications	\$276.24	\$256.88	\$79.15	67.7%	15.3%	10.3%	2.5x	21.8x	2.8x	18.5x	50.2%
Multimedia, Graphics, Digital Media	\$702.41	\$658.00	\$380.46	68.1%	16.6%	6.4%	3.5x	15.3x	4.3x	11.5x	17.1%
Networking & Connectivity	\$1,713.20	\$1,095.94	\$545.34	78.8%	23.3%	16.9%	3.7x	23.2x	4.5x	24.0x	60.9%
Security	\$1,067.86	\$953.13	\$414.67	79.0%	21.3%	13.1%	3.2x	13.4x	2.9x	10.1x	14.1%
Storage & Systems Management Software	\$10,439.77	\$9,404.82	\$2,296.24	76.0%	20.0%	11.2%	3.2x	13.5x	3.6x	14.9x	25.9%
Supply Chain Management & Logistics	\$382.76	\$291.60	\$205.21	56.2%	11.2%	5.4%	1.8x	10.6x	3.3x	14.2x	11.4%
Wireless	\$393.99	\$405.27	\$149.95	54.2%	7.4%	15.1%	1.1x	17.0x	1.1x	10.5x	-7.0%

Income Statement Analysis (Median)

TTM Revenue Growth	8.2%
TTM EBITDA Growth	12.3%
TTM Earnings Growth	21.4%
Gross Profit Margin	68.6%
EBITDA Margin	17.8%
Net Income Margin	7.9%
SG&A Expenses as a % of Total Revenue	38.4%
R&D Expenses as a % of Total Revenue	14.6%

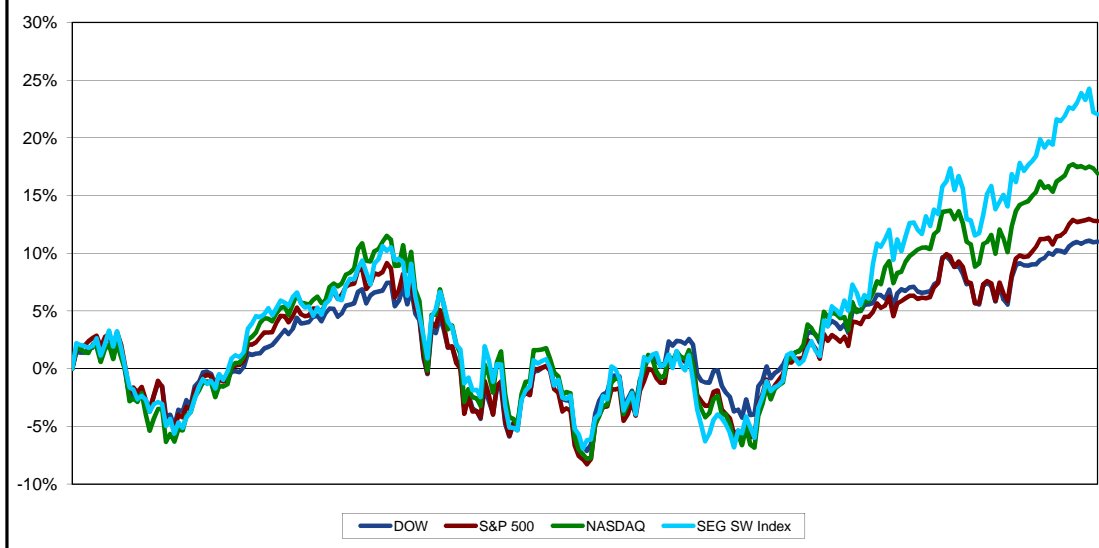
Balance Sheet Analysis (Median)

Current Ratio	2.0
Quick Ratio	1.7
Cash as Percent of Market Cap	16.6%
Avg Days Outstanding: Accounts Receivable	69
Avg Days Outstanding: Accounts Payable	39
Working Capital to TTM Operating Expense Ratio	0.4

Cash Flow Statement Analysis (Median)

Levered FCF Margin	11.2%
Cash from Operations Growth (YoY)	18.7%
Cash from Investing Growth (YoY)	-46.3%
Cash from Financing Growth (YoY)	5.5%
Levered FCF Growth (YoY)	30.6%

SEG SW Index Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Billing and Service Management

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Amdocs Limited	DOX	\$5,267.98	\$4,035.71	\$2,984.22	36.1%	20.3%	4.2%	1.4x	6.7x	1.4x	6.1x	-3.7%
AsialInfo Holdings, Inc.	ASIA	\$1,240.73	\$1,019.78	\$328.28	53.7%	24.2%	44.8%	3.1x	12.8x	5.3x	29.6x	-45.6%
CSG Systems International, Inc.	CSGS	\$613.93	\$671.84	\$523.09	44.9%	20.1%	5.3%	1.3x	6.4x	1.4x	6.1x	-0.8%
MIND C.T.I. Ltd.	MNDO	\$46.20	\$26.57	\$19.86	68.0%	30.6%	15.2%	1.3x	4.4x	n/a	n/a	168.8%
Median:		\$927.33	\$845.81	\$425.68	49.3%	22.3%	10.3%	1.3x	6.5x	1.4x	6.1x	-2.3%

Income Statement Analysis (Median)

TTM Revenue Growth	10.3%
TTM EBITDA Growth	46.4%
TTM Earnings Growth	-11.8%
Gross Profit Margin	49.3%
EBITDA Margin	22.3%
Net Income Margin	14.1%
SG&A Expenses as a % of Total Revenue	16.8%
R&D Expenses as a % of Total Revenue	13.5%

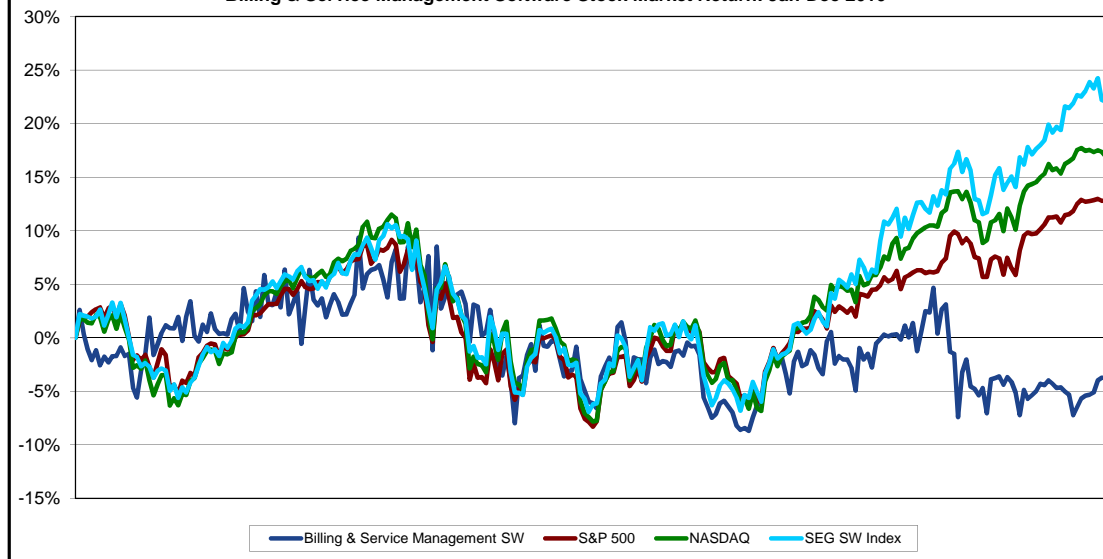
Balance Sheet Analysis (Median)

Current Ratio	2.4
Quick Ratio	2.1
Cash as Percent of Market Cap	22.7%
Avg Days Outstanding: Accounts Receivable	77
Avg Days Outstanding: Accounts Payable	29
Working Capital to TTM Operating Expense Ratio	0.8

Cash Flow Statement Analysis (Median)

Levered FCF Margin	4.4%
Cash from Operations Growth (YoY)	21.8%
Cash from Investing Growth (YoY)	-432.0%
Cash from Financing Growth (YoY)	-17.2%
Levered FCF Growth (YoY)	75.2%

Billing & Service Management Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Business Intelligence

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Actuate Corporation	BIRT	\$256.10	\$223.23	\$130.32	84.2%	18.0%	7.4%	1.7x	9.5x	1.9x	8.7x	33.2%
Datawatch Corporation	DWCH	\$20.54	\$13.49	\$17.67	70.2%	9.2%	-9.9%	0.8x	8.3x	n/a	n/a	30.2%
Qlik Technologies	QLIK	\$2,011.78	\$1,855.53	\$206.97	89.4%	16.2%	n/a	9.0x	55.4x	n/a	n/a	n/a
Informatica Corporation	INFA	\$4,131.91	\$3,906.93	\$602.94	83.6%	23.1%	27.1%	6.5x	28.1x	8.3x	31.8x	70.1%
MicroStrategy Incorporated	MSTR	\$932.73	\$748.43	\$421.23	78.0%	14.8%	14.8%	1.8x	12.0x	2.1x	8.0x	-9.1%
Pegasystems Inc.	PEGA	\$1,356.70	\$1,287.85	\$320.29	63.3%	9.6%	27.9%	4.0x	41.7x	4.9x	27.9x	7.7%
PROS Holdings	PRO	\$298.25	\$245.18	\$67.77	71.3%	1.3%	-5.4%	3.6x	268.3x	3.8x	19.0x	10.0%
Median:		\$932.73	\$748.43	\$206.97	78.0%	14.8%	11.1%	3.6x	28.1x	3.8x	19.0x	20.1%

Income Statement Analysis (Median)

TTM Revenue Growth	11.1%
TTM EBITDA Growth	-10.0%
TTM Earnings Growth	-6.7%
Gross Profit Margin	78.0%
EBITDA Margin	14.8%
Net Income Margin	8.7%
SG&A Expenses as a % of Total Revenue	50.4%
R&D Expenses as a % of Total Revenue	16.0%

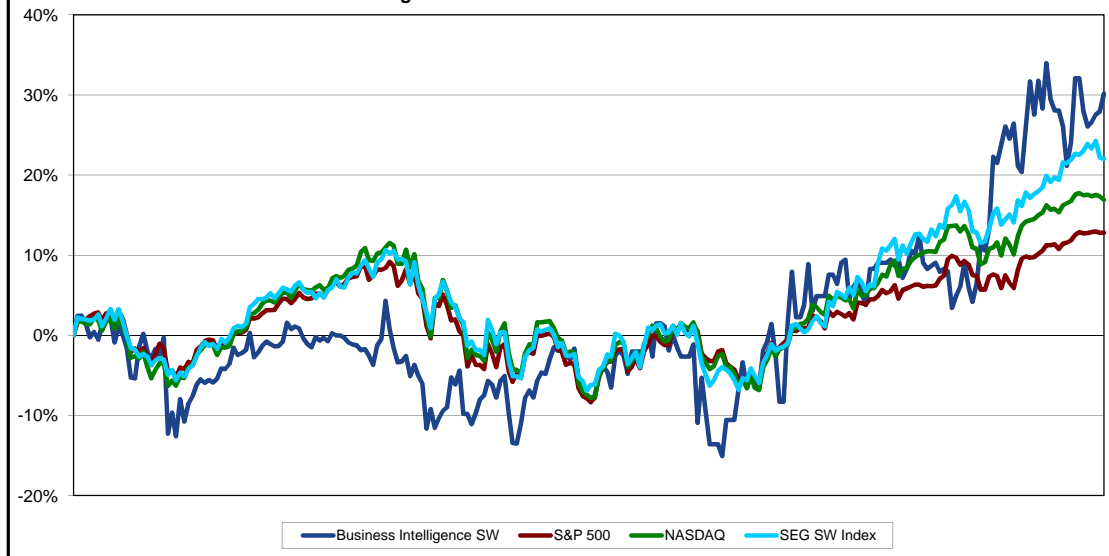
Balance Sheet Analysis (Median)

Current Ratio	1.8
Quick Ratio	1.7
Cash as Percent of Market Cap	17.8%
Avg Days Outstanding: Accounts Receivable	72
Avg Days Outstanding: Accounts Payable	24
Working Capital to TTM Operating Expense Ratio	0.3

Cash Flow Statement Analysis (Median)

Levered FCF Margin	7.5%
Cash from Operations Growth (YoY)	10.5%
Cash from Investing Growth (YoY)	-23.1%
Cash from Financing Growth (YoY)	65.3%
Levered FCF Growth (YoY)	87.4%

Business Intelligence Software Stock Market Return: Jan-Dec 2010





SEG Software Index Category: Content & Document Management

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Adobe Systems Incorporated	ADBE	\$15,658.31	\$14,712.76	\$3,800.00	89.4%	34.3%	29.0%	3.9x	11.3x	4.1x	10.7x	-16.3%
Datawatch Corporation	DWCH	\$20.54	\$13.49	\$17.67	70.2%	9.2%	-9.9%	0.8x	8.3x	n/a	n/a	30.2%
EasyLink Services International	ESIC	\$120.79	\$222.72	\$83.68	72.5%	25.2%	0.8%	2.7x	10.6x	n/a	n/a	139.5%
Ninetowns Internet Tech Grp Ltd.	NINE	\$51.27	-\$50.33	\$13.83	69.1%	-70.4%	-3.0%	n/a	5.2x	n/a	n/a	-16.1%
Open Text Corporation	OTEX	\$2,625.37	\$2,540.35	\$918.01	74.2%	30.4%	12.7%	2.8x	9.1x	2.9x	10.0x	13.3%
Median:		\$120.79	\$222.72	\$83.68	72.5%	25.2%	0.8%	2.7x	9.1x	3.5x	10.3x	13.3%

Income Statement Analysis (Median)

TTM Revenue Growth	0.8%
TTM EBITDA Growth	11.7%
TTM Earnings Growth	100.4%
Gross Profit Margin	72.5%
EBITDA Margin	25.2%
Net Income Margin	11.7%
SG&A Expenses as a % of Total Revenue	48.3%
R&D Expenses as a % of Total Revenue	15.0%

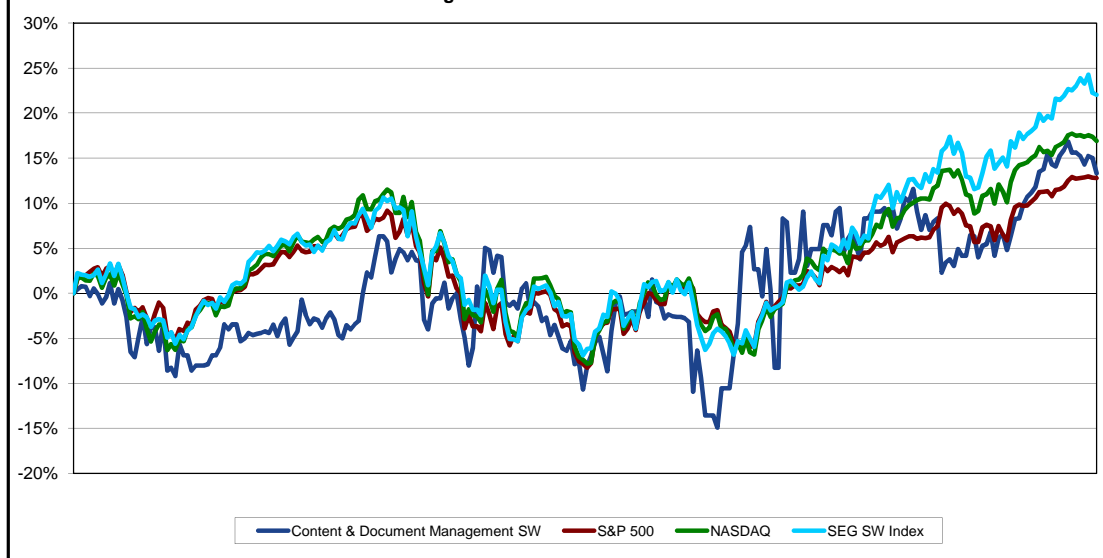
Balance Sheet Analysis (Median)

Current Ratio	1.8
Quick Ratio	1.7
Cash as Percent of Market Cap	15.8%
Avg Days Outstanding: Accounts Receivable	52
Avg Days Outstanding: Accounts Payable	47
Working Capital to TTM Operating Expense Ratio	0.2

Cash Flow Statement Analysis (Median)

Levered FCF Margin	7.1%
Cash from Operations Growth (YoY)	25.3%
Cash from Investing Growth (YoY)	n/a
Cash from Financing Growth (YoY)	n/a
Levered FCF Growth (YoY)	26.5%

Content & Document Management Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: CRM, Marketing, and Sales

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Astea International Inc.	ATEA	\$9.63	\$6.57	\$19.87	36.1%	-9.7%	-2.7%	0.3x	n/a	n/a	n/a	-19.1%
Blackbaud, Inc.	BLKB	\$1,136.73	\$1,110.89	\$319.11	60.8%	19.8%	2.7%	3.5x	17.6x	3.7x	13.9x	9.6%
Callidus Software, Inc.	CALD	\$162.86	\$137.44	\$67.17	38.9%	-15.1%	-27.8%	2.0x	n/a	1.9x	n/a	67.2%
CDC Software Corporation	CDCS	\$176.50	\$156.22	\$210.45	54.9%	14.2%	3.2%	0.7x	5.2x	0.8x	3.3x	-34.7%
Rainmaker Systems Inc.	RMKR	\$31.65	\$21.29	\$44.35	44.5%	-9.1%	-12.1%	0.5x	n/a	0.5x	22.0x	-5.0%
Median:		\$162.86	\$137.44	\$67.17	44.5%	-9.1%	-2.7%	0.7x	11.4x	1.4x	13.9x	-5.0%

Income Statement Analysis (Median)

TTM Revenue Growth	-2.7%
TTM EBITDA Growth	-28.8%
TTM Earnings Growth	-16.4%
Gross Profit Margin	44.5%
EBITDA Margin	-9.1%
Net Income Margin	-12.2%
SG&A Expenses as a % of Total Revenue	32.5%
R&D Expenses as a % of Total Revenue	15.0%

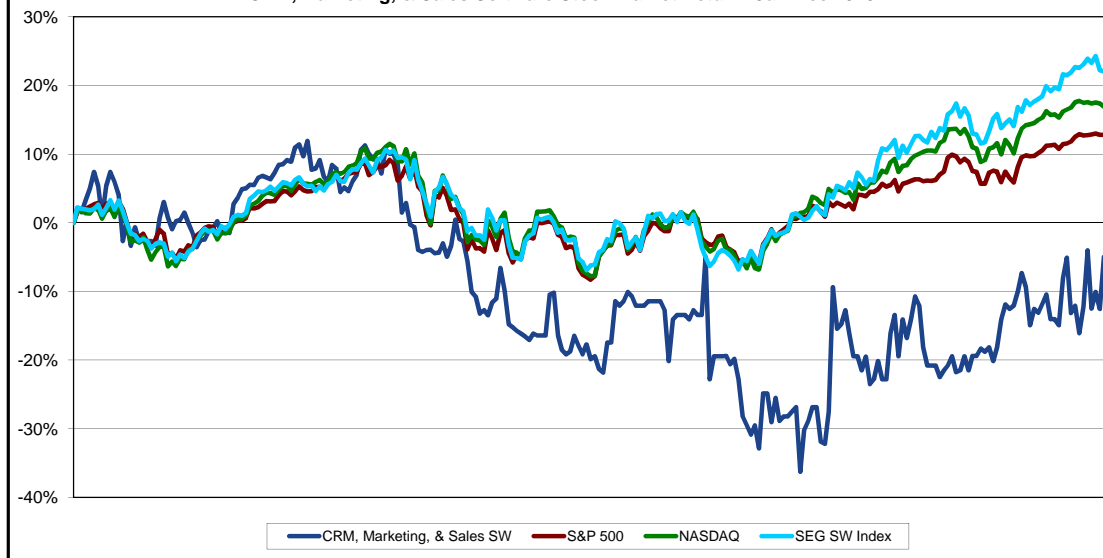
Balance Sheet Analysis (Median)

Current Ratio	0.9
Quick Ratio	0.8
Cash as Percent of Market Cap	20.9%
Avg Days Outstanding: Accounts Receivable	80
Avg Days Outstanding: Accounts Payable	41
Working Capital to TTM Operating Expense Ratio	0.0

Cash Flow Statement Analysis (Median)

Levered FCF Margin	4.3%
Cash from Operations Growth (YoY)	3.6%
Cash from Investing Growth (YoY)	-89.8%
Cash from Financing Growth (YoY)	22.5%
Levered FCF Growth (YoY)	n/a

CRM, Marketing, & Sales Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Database and File Management

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
BMC Software, Inc.	BMC	\$8,375.55	\$7,274.65	\$1,962.60	77.8%	32.8%	4.4%	3.7x	11.3x	3.8x	8.8x	17.6%
Guidance Software, Inc.	GUID	\$176.91	\$155.26	\$86.74	74.0%	-0.8%	9.4%	1.8x	n/a	2.1x	n/a	37.2%
Informatica Corporation	INFA	\$4,131.91	\$3,906.93	\$602.94	83.6%	23.1%	27.1%	6.5x	28.1x	8.3x	31.8x	70.1%
Oracle Corporation	ORCL	\$158,140.75	\$150,768.75	\$31,993.00	75.4%	39.5%	37.8%	4.7x	11.9x	5.6x	11.5x	27.6%
Pervasive Software Inc.	PVSW	\$82.63	\$46.66	\$46.00	86.8%	13.0%	-3.2%	1.0x	7.8x	1.0x	5.3x	7.3%
Quest Software, Inc.	QSFT	\$2,453.10	\$2,146.77	\$744.85	90.5%	22.6%	6.1%	2.9x	12.8x	3.1x	10.4x	50.8%
Versant Corporation	VSNT	\$38.07	\$13.16	\$15.77	88.5%	16.7%	-13.1%	0.8x	5.0x	n/a	n/a	-22.3%
Median:		\$2,453.10	\$2,146.77	\$602.94	83.6%	22.6%	6.1%	2.9x	11.6x	3.5x	10.4x	27.6%

Income Statement Analysis (Median)

TTM Revenue Growth	6.1%
TTM EBITDA Growth	11.9%
TTM Earnings Growth	19.4%
Gross Profit Margin	83.6%
EBITDA Margin	22.6%
Net Income Margin	12.7%
SG&A Expenses as a % of Total Revenue	49.9%
R&D Expenses as a % of Total Revenue	18.7%

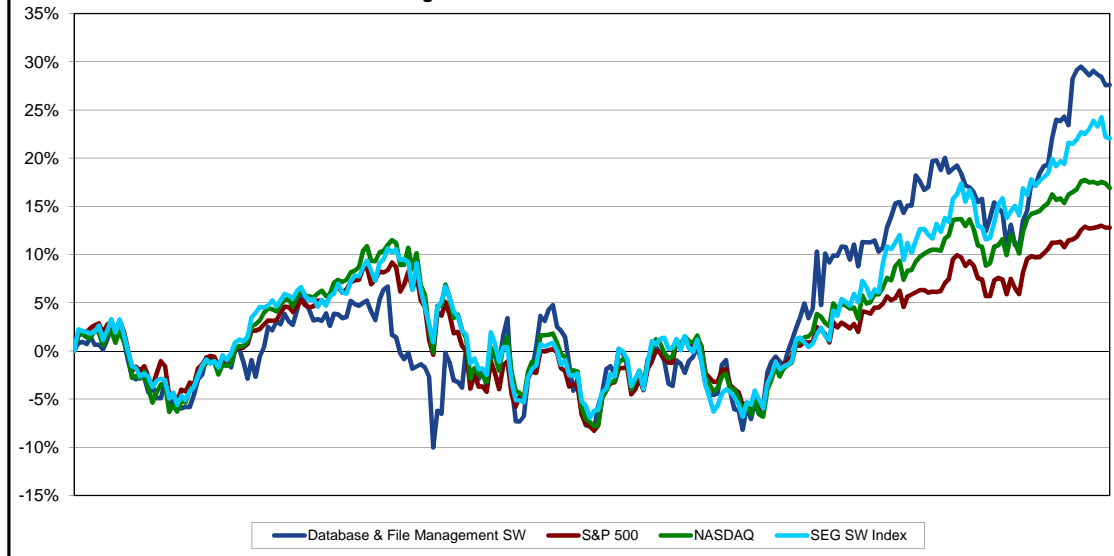
Balance Sheet Analysis (Median)

Current Ratio	1.5
Quick Ratio	1.4
Cash as Percent of Market Cap	15.7%
Avg Days Outstanding: Accounts Receivable	68
Avg Days Outstanding: Accounts Payable	31
Working Capital to TTM Operating Expense Ratio	0.4

Cash Flow Statement Analysis (Median)

Levered FCF Margin	14.3%
Cash from Operations Growth (YoY)	18.1%
Cash from Investing Growth (YoY)	-78.1%
Cash from Financing Growth (YoY)	-53.9%
Levered FCF Growth (YoY)	14.9%

Database & File Management Software Stock Market Return: Jan-Dec 2010





SEG Software Index Category: Development Tools, OS, and App Testing

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
BSQUARE Corporation	BSQR	\$89.95	\$70.16	\$84.38	18.0%	-0.1%	27.3%	0.8x	n/a	n/a	n/a	250.0%
Google Inc.	GOOG	\$189,936.82	\$158,678.82	\$27,554.56	64.1%	40.9%	21.5%	5.8x	14.1x	7.0x	15.1x	-4.2%
Magic Software Enterprises Ltd.	MGIC	\$198.27	\$172.58	\$78.03	44.2%	16.7%	39.5%	2.2x	13.2x	n/a	n/a	169.9%
Microsoft Corporation	MSFT	\$238,784.65	\$206,196.65	\$65,759.00	80.7%	45.4%	16.8%	3.1x	6.9x	3.5x	8.2x	-8.4%
Progress Software Corporation	PRGS	\$1,835.37	\$1,512.97	\$529.12	85.0%	31.7%	7.1%	2.9x	9.0x	3.0x	n/a	45.1%
Red Hat, Inc.	RHT	\$8,700.02	\$7,854.58	\$860.35	84.0%	21.1%	19.7%	9.1x	43.3x	10.7x	39.4x	47.7%
GeekNet	GKNT	\$156.32	\$138.33	\$77.34	29.1%	-7.3%	26.4%	1.8x	n/a	2.1x	n/a	110.3%
Median:		\$1,835.37	\$1,512.97	\$529.12	64.1%	21.1%	21.5%	2.9x	13.2x	5.2x	15.1x	46.4%

Income Statement Analysis (Median)

TTM Revenue Growth	21.5%
TTM EBITDA Growth	24.3%
TTM Earnings Growth	42.5%
Gross Profit Margin	64.1%
EBITDA Margin	21.1%
Net Income Margin	11.3%
SG&A Expenses as a % of Total Revenue	29.6%
R&D Expenses as a % of Total Revenue	12.5%

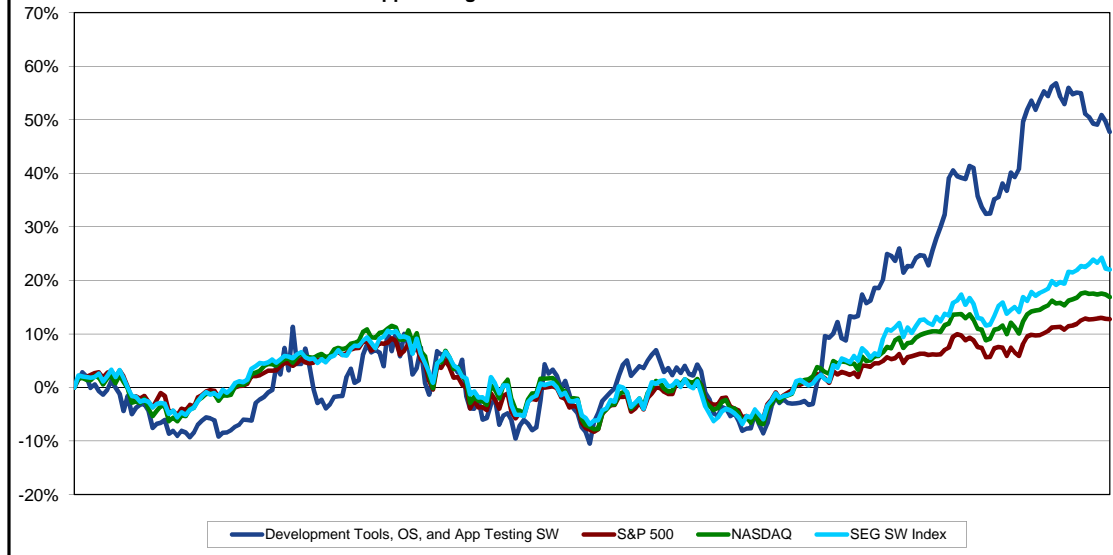
Balance Sheet Analysis (Median)

Current Ratio	2.3
Quick Ratio	2.0
Cash as Percent of Market Cap	17.6%
Avg Days Outstanding: Accounts Receivable	65
Avg Days Outstanding: Accounts Payable	36
Working Capital to TTM Operating Expense Ratio	0.6

Cash Flow Statement Analysis (Median)

Levered FCF Margin	18.4%
Cash from Operations Growth (YoY)	20.1%
Cash from Investing Growth (YoY)	-28.3%
Cash from Financing Growth (YoY)	314.3%
Levered FCF Growth (YoY)	75.9%

Dev Tools and App Testing Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Education and eLearning

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Archipelago Learning, Inc.	ARCL	\$258.49	\$315.23	\$53.56	91.9%	32.4%	34.3%	5.9x	18.2x	7.4x	19.4x	n/a
Blackboard Inc.	BBBB	\$1,420.51	\$1,494.88	\$429.65	70.9%	23.9%	18.7%	3.5x	14.6x	4.0x	17.7x	-9.0%
GSE Systems Inc.	GVP	\$69.36	\$35.54	\$45.95	25.9%	2.0%	23.0%	0.8x	39.0x	1.0x	n/a	-33.9%
Renaissance Learning, Inc.	RLRN	\$346.52	\$282.09	\$128.30	79.3%	27.4%	8.1%	2.2x	8.0x	2.3x	n/a	4.2%
Rosetta Stone, Inc.	RST	\$442.19	\$332.38	\$262.90	85.9%	13.0%	9.4%	1.3x	9.7x	1.3x	7.6x	18.2%
Saba Software, Inc.	SABA	\$172.43	\$139.71	\$111.65	65.9%	4.6%	6.3%	1.3x	27.0x	1.3x	13.1x	47.8%
Scientific Learning Corporation	SCIL	\$57.08	\$39.91	\$49.36	76.1%	1.6%	-5.1%	0.8x	51.2x	0.8x	6.3x	-39.3%
Median:		\$258.49	\$282.09	\$111.65	76.1%	13.0%	9.4%	1.3x	18.2x	1.3x	13.1x	-2.4%

Income Statement Analysis (Median)

TTM Revenue Growth	9.4%
TTM EBITDA Growth	7.9%
TTM Earnings Growth	-71.3%
Gross Profit Margin	76.1%
EBITDA Margin	13.0%
Net Income Margin	3.6%
SG&A Expenses as a % of Total Revenue	47.5%
R&D Expenses as a % of Total Revenue	12.4%

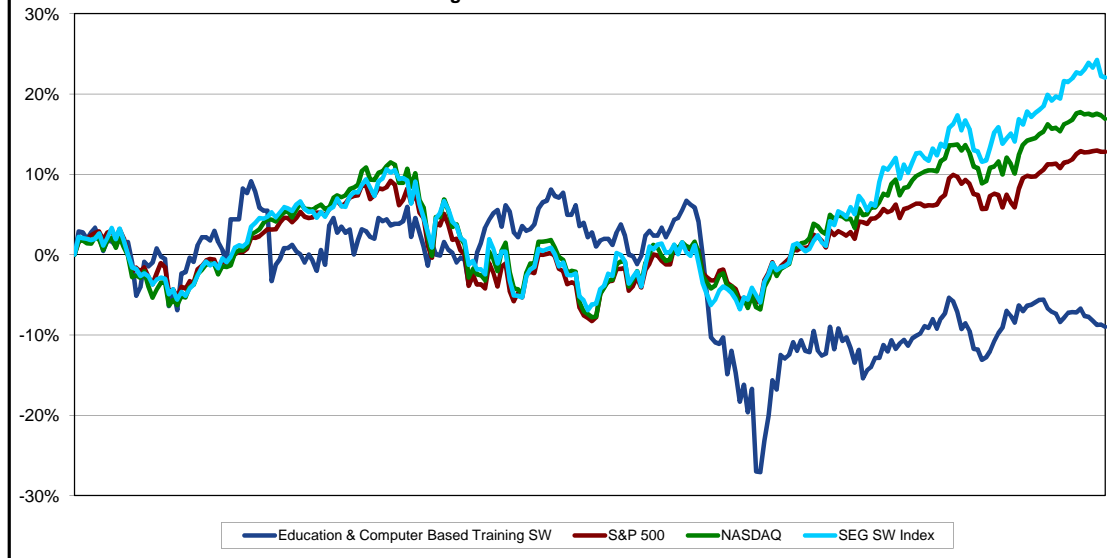
Balance Sheet Analysis (Median)

Current Ratio	1.1
Quick Ratio	1.0
Cash as Percent of Market Cap	18.6%
Avg Days Outstanding: Accounts Receivable	58
Avg Days Outstanding: Accounts Payable	30
Working Capital to TTM Operating Expense Ratio	0.1

Cash Flow Statement Analysis (Median)

Levered FCF Margin	12.7%
Cash from Operations Growth (YoY)	28.6%
Cash from Investing Growth (YoY)	-79.4%
Cash from Financing Growth (YoY)	-2.3%
Levered FCF Growth (YoY)	-38.2%

Education & eLearning Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Electronic Design Automation

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Cadence Design Systems, Inc.	CDNS	\$2,207.16	\$2,243.58	\$907.22	82.6%	8.4%	5.5%	2.5x	29.3x	2.7x	34.7x	37.9%
Magma Design Automation, Inc.	LAVA	\$330.82	\$316.02	\$131.06	84.5%	6.9%	6.3%	2.4x	35.0x	2.5x	12.0x	116.9%
Mentor Graphics Corporation	MENT	\$1,316.06	\$1,472.52	\$844.58	86.1%	10.4%	4.5%	1.7x	16.7x	1.9x	11.5x	35.9%
PDF Solutions, Inc.	PDFS	\$132.79	\$98.36	\$60.22	59.5%	6.7%	26.9%	1.6x	24.5x	2.0x	n/a	25.2%
Synopsys, Inc.	SNPS	\$4,017.66	\$3,079.35	\$1,380.66	82.3%	21.0%	1.5%	2.2x	10.6x	2.2x	8.0x	20.8%
Median:		\$1,316.06	\$1,472.52	\$844.58	82.6%	8.4%	5.5%	2.2x	24.5x	2.2x	11.8x	35.9%

Income Statement Analysis (Median)

TTM Revenue Growth	5.5%
TTM EBITDA Growth	143.3%
TTM Earnings Growth	96.4%
Gross Profit Margin	82.6%
EBITDA Margin	8.4%
Net Income Margin	2.1%
SG&A Expenses as a % of Total Revenue	42.7%
R&D Expenses as a % of Total Revenue	32.0%

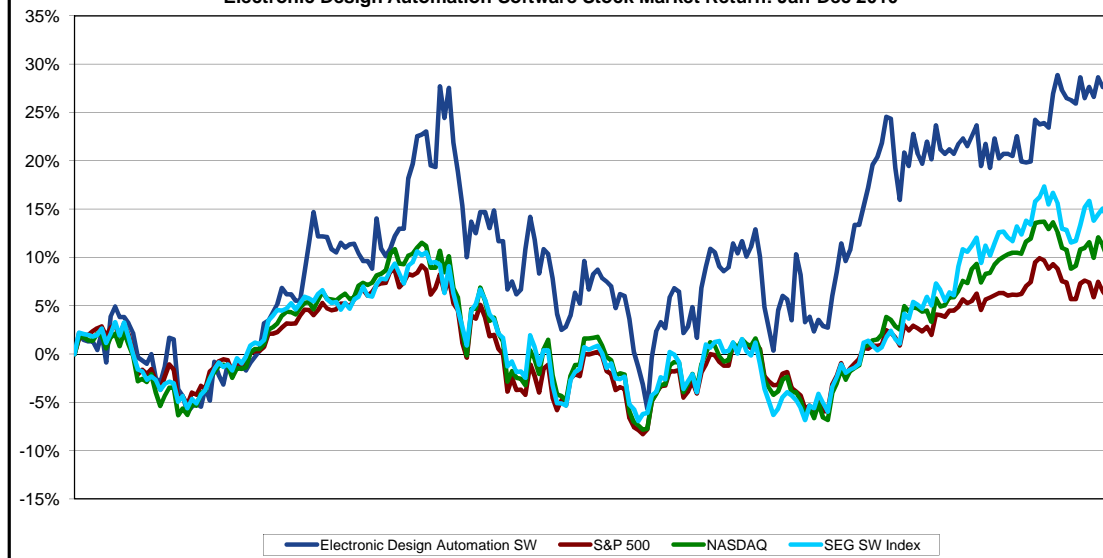
Balance Sheet Analysis (Median)

Current Ratio	1.5
Quick Ratio	1.4
Cash as Percent of Market Cap	23.2%
Avg Days Outstanding: Accounts Receivable	107
Avg Days Outstanding: Accounts Payable	32
Working Capital to TTM Operating Expense Ratio	0.3

Cash Flow Statement Analysis (Median)

Levered FCF Margin	2.5%
Cash from Operations Growth (YoY)	n/a
Cash from Investing Growth (YoY)	-147.2%
Cash from Financing Growth (YoY)	192.6%
Levered FCF Growth (YoY)	n/a

Electronic Design Automation Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Engineering, PLM, & CAD/CAM

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
ANSYS, Inc.	ANSS	\$4,738.28	\$4,407.34	\$564.03	88.4%	49.2%	12.4%	7.8x	15.9x	8.8x	15.0x	19.8%
Autodesk, Inc.	ADSK	\$8,686.49	\$7,549.69	\$1,880.20	89.8%	19.8%	7.6%	4.0x	20.3x	4.9x	24.0x	50.3%
AutoNavi Holdings	AMAP	\$730.56	\$580.02	\$78.44	66.2%	31.4%	n/a	7.4x	23.5x	n/a	n/a	n/a
Cadence Design Systems, Inc.	CDNS	\$2,207.16	\$2,243.58	\$907.22	82.6%	8.4%	5.5%	2.5x	29.3x	2.7x	34.7x	37.9%
Cimatron Ltd.	CIMT	\$25.61	\$15.67	\$34.82	82.9%	8.4%	3.6%	0.5x	5.3x	n/a	n/a	n/a
Dassault Systèmes	DSY	\$9,141.66	\$8,208.10	\$1,956.58	85.3%	27.1%	11.2%	4.2x	15.5x	n/a	n/a	32.8%
DigitalGlobe, Inc.	DGI	\$1,458.95	\$1,616.55	\$311.50	87.1%	53.5%	10.8%	5.2x	9.7x	5.6x	9.3x	31.0%
GSE Systems Inc.	GVP	\$69.36	\$35.54	\$45.95	25.9%	2.0%	23.0%	0.8x	39.0x	1.0x	n/a	-33.9%
Magma Design Automation, Inc.	LAVA	\$330.82	\$316.02	\$131.06	84.5%	6.9%	6.3%	2.4x	35.0x	2.5x	12.0x	116.9%
Mentor Graphics Corporation	MENT	\$1,316.06	\$1,472.52	\$844.58	86.1%	10.4%	4.5%	1.7x	16.7x	1.9x	11.5x	35.9%
Parametric Technology Corporation	PMTC	\$2,655.27	\$2,415.02	\$1,010.05	69.5%	13.6%	7.7%	2.4x	17.6x	2.5x	13.0x	37.9%
PDF Solutions, Inc.	PDFS	\$132.79	\$98.36	\$60.22	59.5%	6.7%	26.9%	1.6x	24.5x	2.0x	n/a	25.2%
Strataysys, Inc.	SSYS	\$674.28	\$637.12	\$114.55	50.0%	21.6%	10.1%	5.6x	25.8x	6.9x	37.8x	89.3%
Synopsys, Inc.	SNPS	\$4,017.66	\$3,079.35	\$1,380.66	82.3%	21.0%	1.5%	2.2x	10.6x	2.2x	8.0x	20.8%
Median:		\$1,387.50	\$1,544.53	\$437.76	82.7%	16.7%	7.7%	2.4x	19.0x	2.5x	13.0x	34.4%

Income Statement Analysis (Median)

TTM Revenue Growth	7.7%
TTM EBITDA Growth	27.6%
TTM Earnings Growth	61.3%
Gross Profit Margin	82.7%
EBITDA Margin	16.7%
Net Income Margin	6.0%
SG&A Expenses as a % of Total Revenue	35.8%
R&D Expenses as a % of Total Revenue	23.7%

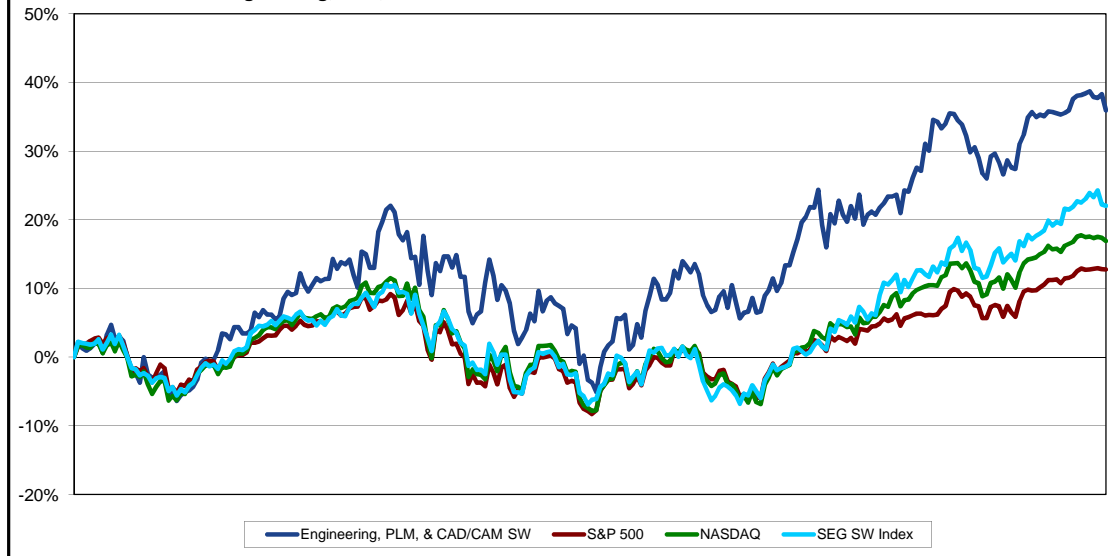
Balance Sheet Analysis (Median)

Current Ratio	2.0
Quick Ratio	1.9
Cash as Percent of Market Cap	14.0%
Avg Days Outstanding: Accounts Receivable	93
Avg Days Outstanding: Accounts Payable	52
Working Capital to TTM Operating Expense Ratio	0.5

Cash Flow Statement Analysis (Median)

Levered FCF Margin	14.8%
Cash from Operations Growth (YoY)	42.6%
Cash from Investing Growth (YoY)	-16.8%
Cash from Financing Growth (YoY)	-16.6%
Levered FCF Growth (YoY)	n/a

Engineering, PLM, & CAD/CAM Software Stock Market Return: Jan-Dec 2010





SEG Software Index Category: Enterprise Application Integration

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
BluePhoenix Solutions, Ltd.	BPHX	\$49.75	\$52.11	\$64.65	39.0%	3.4%	-20.1%	0.8x	23.5x	0.8x	n/a	-17.0%
Citrix Systems, Inc.	CTXS	\$12,845.62	\$11,951.66	\$1,796.10	91.0%	23.9%	13.8%	6.7x	27.9x	7.6x	26.2x	64.4%
Jacada Ltd.	JCDA	\$16.64	\$7.61	\$20.20	40.4%	-26.2%	19.9%	0.4x	n/a	n/a	n/a	-32.0%
TIBCO Software Inc.	TIBX	\$3,291.04	\$3,085.92	\$754.01	73.8%	22.7%	21.3%	4.1x	18.0x	4.1x	14.9x	104.7%
Median:		\$1,670.39	\$1,569.02	\$409.33	57.1%	13.1%	16.9%	2.4x	23.5x	4.1x	20.6x	23.7%

Income Statement Analysis (Median)

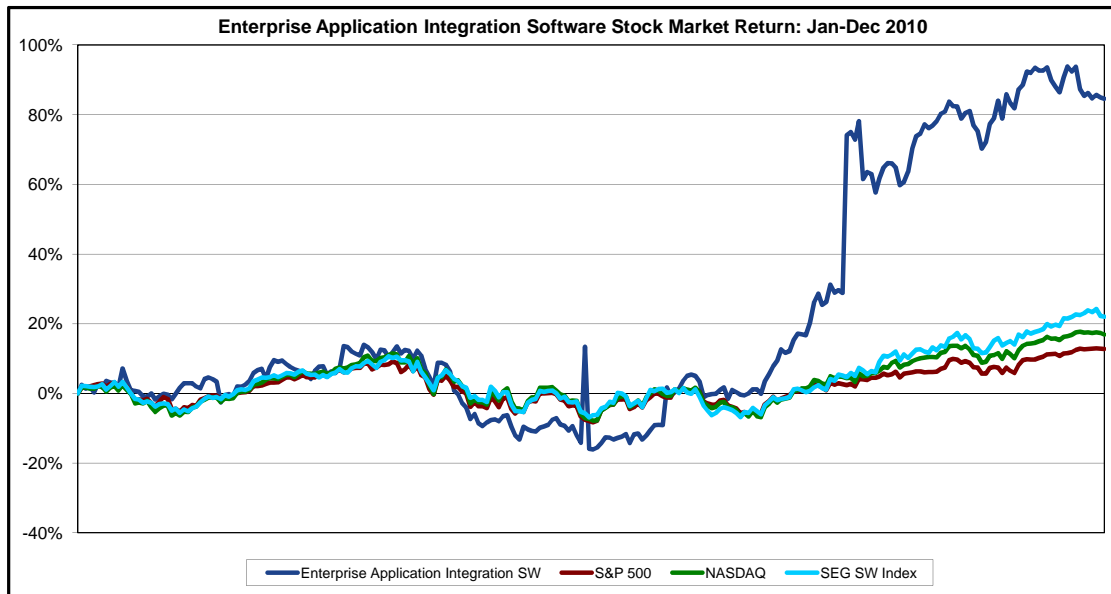
TTM Revenue Growth	16.9%
TTM EBITDA Growth	27.6%
TTM Earnings Growth	26.1%
Gross Profit Margin	57.1%
EBITDA Margin	13.1%
Net Income Margin	-7.5%
SG&A Expenses as a % of Total Revenue	44.9%
R&D Expenses as a % of Total Revenue	16.9%

Balance Sheet Analysis (Median)

Current Ratio	1.6
Quick Ratio	1.4
Cash as Percent of Market Cap	18.3%
Avg Days Outstanding: Accounts Receivable	94
Avg Days Outstanding: Accounts Payable	41
Working Capital to TTM Operating Expense Ratio	0.3

Cash Flow Statement Analysis (Median)

Levered FCF Margin	9.4%
Cash from Operations Growth (YoY)	30.6%
Cash from Investing Growth (YoY)	-74.0%
Cash from Financing Growth (YoY)	8.9%
Levered FCF Growth (YoY)	24.8%



SEG Software Index Category: Enterprise Resource Planning

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
American Software, Inc.	AMSW.A	\$174.54	\$137.09	\$78.77	53.8%	12.7%	4.3%	1.7x	13.7x	1.8x	12.3x	12.8%
CDC Software Corporation	CDCS	\$176.50	\$156.22	\$210.45	54.9%	14.2%	3.2%	0.7x	5.2x	0.8x	3.3x	-34.7%
Deltek	PROJ	\$491.52	\$566.21	\$263.85	65.3%	17.7%	-1.2%	2.1x	12.1x	2.2x	n/a	-6.7%
Epicer Software Corporation	EPIC	\$639.96	\$779.07	\$434.98	54.5%	13.1%	3.7%	1.8x	13.6x	1.9x	12.9x	32.5%
Intuit Inc.	INTU	\$15,313.12	\$15,137.12	\$3,513.00	82.5%	31.2%	12.6%	4.3x	13.8x	4.3x	11.7x	60.4%
Lawson Software, Inc.	LWSN	\$1,508.25	\$1,400.87	\$745.12	57.0%	16.9%	4.4%	1.9x	11.2x	1.9x	10.1x	39.1%
Oracle Corporation	ORCL	\$158,140.75	\$150,768.75	\$31,993.00	75.4%	39.5%	37.8%	4.7x	11.9x	5.6x	11.5x	27.6%
QAD Inc.	QADA	\$146.89	\$105.67	\$210.24	58.1%	5.9%	-4.9%	0.5x	8.5x	0.5x	4.0x	n/a
SAP	SAP	\$60,406.47	\$62,695.44	\$15,754.37	68.0%	31.3%	5.6%	4.0x	12.7x	4.4x	14.5x	6.5%
Tyler Technologies, Inc.	TYL	\$669.61	\$679.67	\$290.41	44.4%	17.6%	1.7%	2.3x	13.3x	2.3x	11.9x	4.3%
Median:		\$654.79	\$729.37	\$362.69	57.5%	17.2%	4.0%	2.0x	12.4x	2.0x	11.7x	12.8%

Income Statement Analysis (Median)

TTM Revenue Growth	4.0%
TTM EBITDA Growth	0.6%
TTM Earnings Growth	10.7%
Gross Profit Margin	57.5%
EBITDA Margin	17.2%
Net Income Margin	7.2%
SG&A Expenses as a % of Total Revenue	33.0%
R&D Expenses as a % of Total Revenue	12.6%

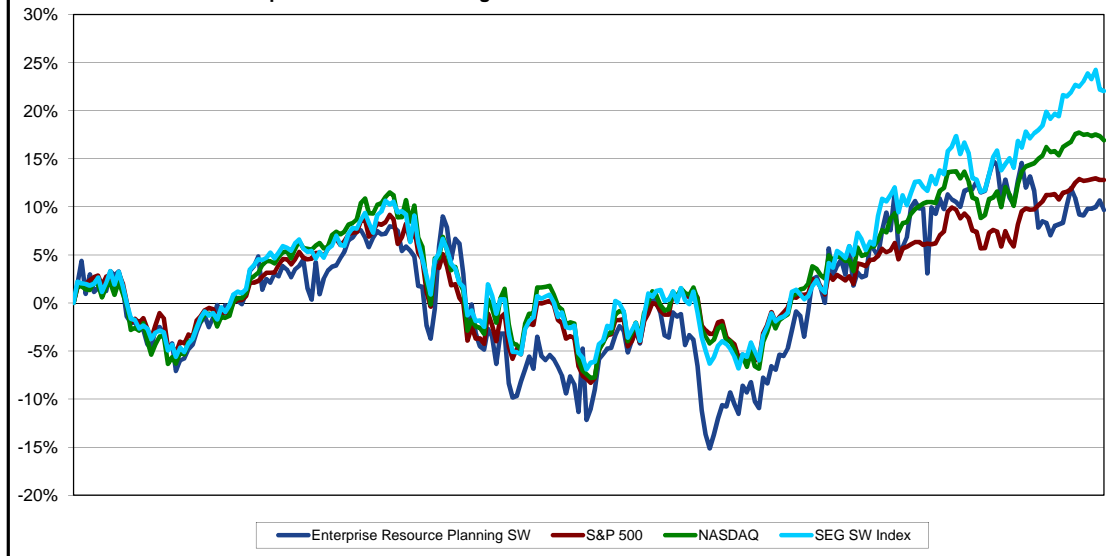
Balance Sheet Analysis (Median)

Current Ratio	1.5
Quick Ratio	1.3
Cash as Percent of Market Cap	16.7%
Avg Days Outstanding: Accounts Receivable	74
Avg Days Outstanding: Accounts Payable	29
Working Capital to TTM Operating Expense Ratio	0.2

Cash Flow Statement Analysis (Median)

Levered FCF Margin	17.1%
Cash from Operations Growth (YoY)	5.6%
Cash from Investing Growth (YoY)	-73.5%
Cash from Financing Growth (YoY)	18.8%
Levered FCF Growth (YoY)	8.2%

Enterprise Resource Planning Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Entertainment

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Electronic Arts Inc.	ERTS	\$5,435.45	\$3,778.45	\$3,668.00	58.1%	3.1%	-7.0%	1.0x	33.7x	0.9x	10.8x	-7.7%
Giant Interactive	GA	\$1,619.48	\$762.10	\$185.35	88.1%	65.5%	-10.2%	4.1x	6.3x	4.0x	6.1x	1.4%
Glu Mobile, Inc.	GLUU	\$92.27	\$81.06	\$67.76	64.4%	-7.1%	-17.2%	1.2x	n/a	1.4x	27.0x	80.0%
Konami Corporation	KNM	\$2,839.13	\$2,859.59	\$3,159.51	28.2%	14.2%	-4.6%	0.9x	6.4x	0.9x	6.9x	18.2%
Majesco Entertainment Company	COOL	\$30.42	\$21.20	\$76.17	24.6%	-1.6%	-14.0%	0.3x	n/a	0.3x	n/a	-33.0%
Perfect World	PWRD	\$1,185.48	\$960.06	\$371.27	83.3%	45.5%	27.2%	2.6x	5.7x	3.0x	5.2x	-40.0%
THQ Inc.	THQI	\$411.77	\$389.00	\$780.78	61.1%	28.0%	-10.5%	0.5x	1.8x	0.5x	14.7x	20.2%
Median:		\$1,185.48	\$762.10	\$371.27	61.1%	14.2%	-10.2%	1.0x	6.3x	0.9x	8.8x	1.4%

Income Statement Analysis (Median)

TTM Revenue Growth	-10.2%
TTM EBITDA Growth	-1.1%
TTM Earnings Growth	15.4%
Gross Profit Margin	61.1%
EBITDA Margin	14.2%
Net Income Margin	-4.3%
SG&A Expenses as a % of Total Revenue	23.5%
R&D Expenses as a % of Total Revenue	13.1%

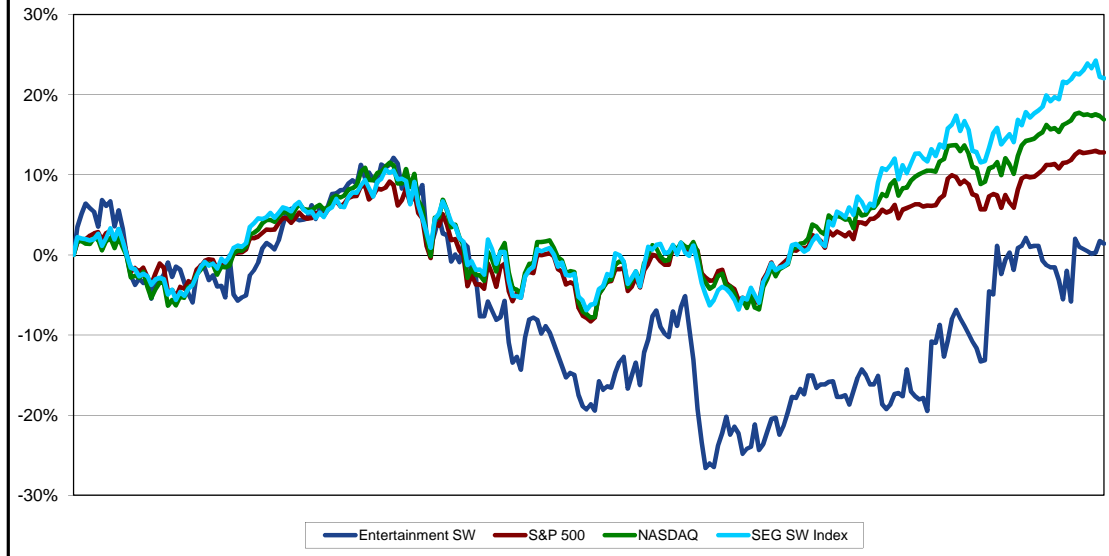
Balance Sheet Analysis (Median)

Current Ratio	2.2
Quick Ratio	1.3
Cash as Percent of Market Cap	29.8%
Avg Days Outstanding: Accounts Receivable	16
Avg Days Outstanding: Accounts Payable	60
Working Capital to TTM Operating Expense Ratio	0.3

Cash Flow Statement Analysis (Median)

Levered FCF Margin	7.4%
Cash from Operations Growth (YoY)	n/a
Cash from Investing Growth (YoY)	6.2%
Cash from Financing Growth (YoY)	-13.5%
Levered FCF Growth (YoY)	85.5%

Entertainment Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Financial Services

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
ACI Worldwide, Inc.	ACIW	\$892.16	\$824.08	\$403.09	68.0%	18.6%	3.6%	2.0x	11.0x	2.0x	12.0x	56.7%
Advent Software, Inc.	ADVS	\$1,492.60	\$1,370.56	\$274.28	71.4%	16.8%	5.6%	5.0x	29.8x	5.3x	21.5x	42.2%
Blackbaud, Inc.	BLKB	\$1,136.73	\$1,110.89	\$319.11	60.8%	19.8%	2.7%	3.5x	17.6x	3.7x	13.9x	9.6%
Bottomline Technologies	EPAY	\$701.27	\$564.90	\$163.47	55.9%	15.6%	17.6%	3.5x	22.1x	3.7x	17.2x	23.6%
DST Systems, Inc.	DST	\$2,046.04	\$2,963.24	\$2,299.10	22.1%	21.3%	3.1%	1.3x	6.1x	1.9x	7.1x	1.8%
Ebix, Inc.	EBIX	\$859.22	\$884.35	\$128.40	76.7%	44.7%	48.4%	6.9x	15.4x	9.6x	21.1x	45.4%
EPIQ Systems, Inc.	EPIQ	\$503.84	\$518.86	\$233.84	59.5%	23.3%	-5.8%	2.2x	9.5x	2.3x	7.8x	-1.9%
Fair Isaac Corporation	FICO	\$932.56	\$1,237.74	\$605.64	70.1%	24.1%	-4.0%	2.0x	8.5x	2.0x	7.3x	9.7%
Fiserv	FISV	\$8,709.04	\$11,672.00	\$4,117.00	42.1%	31.3%	1.5%	2.8x	9.1x	2.9x	9.0x	20.8%
Fundtech Ltd.	FNDD	\$253.10	\$196.49	\$137.02	53.6%	14.3%	19.4%	1.4x	10.0x	1.8x	14.1x	31.5%
Jack Henry & Associates, Inc.	JKHY	\$2,495.91	\$2,694.61	\$889.08	41.4%	31.0%	19.4%	3.0x	9.8x	3.3x	11.0x	26.0%
Longtop Financial Technologies	LFT	\$2,057.03	\$1,694.09	\$207.08	51.1%	-1.2%	59.2%	8.2x	n/a	9.5x	20.4x	-2.3%
MSCI, Inc.	MSCI	\$4,627.51	\$5,655.00	\$871.73	71.0%	33.6%	102.0%	6.5x	19.3x	12.9x	26.7x	22.5%
NetSol Technologies Inc.	NTWK	\$91.57	\$114.75	\$37.56	70.9%	37.1%	51.6%	3.1x	8.2x	3.5x	11.9x	74.8%
S1 Corporation	SONE	\$367.02	\$320.12	\$216.07	49.3%	9.2%	-9.2%	1.5x	16.1x	1.4x	7.2x	5.8%
SS&C Corporation	SSNC	\$1,482.29	\$1,686.82	\$313.84	49.7%	37.4%	17.0%	5.4x	14.4x	n/a	n/a	n/a
Sapiens International	SPNS	\$50.73	\$39.77	\$49.34	40.1%	14.0%	9.8%	0.8x	5.8x	n/a	n/a	46.7%
TradeStation Group, Inc.	TRAD	\$269.91	n/a	\$131.23	77.3%	n/a	-9.4%	n/a	n/a	n/a	n/a	-14.4%
Median:		\$912.36	\$1,110.89	\$254.06	57.7%	21.3%	7.7%	3.0x	10.5x	3.3x	12.0x	22.5%

Income Statement Analysis (Median)

TTM Revenue Growth	7.7%
TTM EBITDA Growth	13.6%
TTM Earnings Growth	5.3%
Gross Profit Margin	57.7%
EBITDA Margin	21.3%
Net Income Margin	9.4%
SG&A Expenses as a % of Total Revenue	30.7%
R&D Expenses as a % of Total Revenue	12.1%

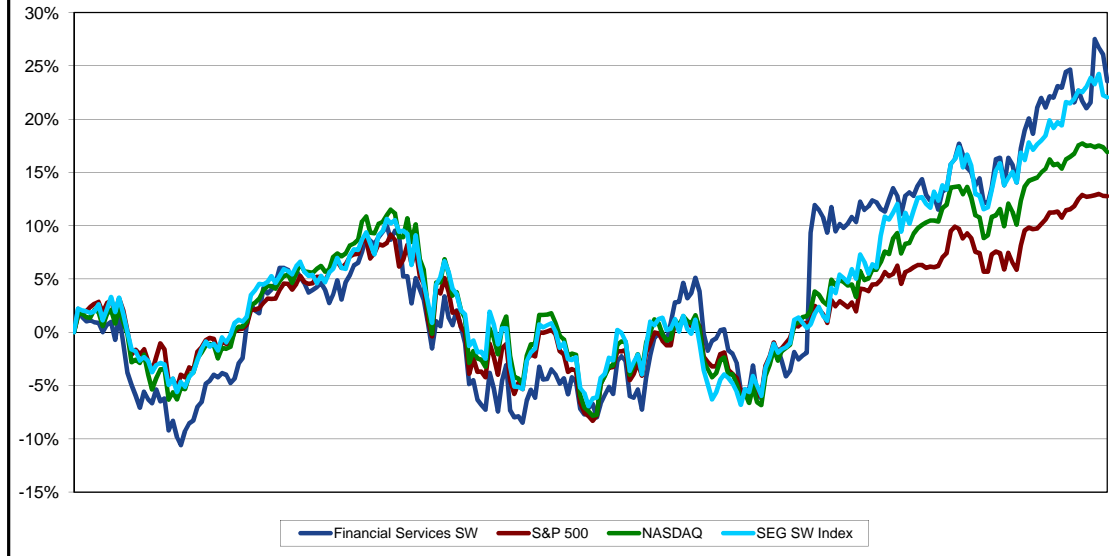
Balance Sheet Analysis (Median)

Current Ratio	1.3
Quick Ratio	1.1
Cash as Percent of Market Cap	11.4%
Avg Days Outstanding: Accounts Receivable	65
Avg Days Outstanding: Accounts Payable	31
Working Capital to TTM Operating Expense Ratio	0.2

Cash Flow Statement Analysis (Median)

Levered FCF Margin	13.5%
Cash from Operations Growth (YoY)	3.8%
Cash from Investing Growth (YoY)	-30.7%
Cash from Financing Growth (YoY)	22.2%
Levered FCF Growth (YoY)	11.4%

Financial Services Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Healthcare

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Allscripts Healthcare Solutions Inc.	MDRX	\$3,605.48	\$4,016.74	\$704.50	55.2%	17.8%	28.5%	5.7x	32.0x	n/a	n/a	-4.7%
Cerner Corporation	CERN	\$7,849.49	\$7,403.38	\$1,816.34	83.2%	26.1%	8.7%	4.1x	15.6x	4.5x	15.5x	14.9%
Computer Programs and Sys, Inc.	CPSI	\$513.51	\$498.42	\$143.92	40.6%	18.4%	14.2%	3.5x	18.8x	3.7x	17.9x	1.7%
eResearchTechnology, Inc.	ERES	\$360.58	\$361.55	\$119.23	51.0%	26.8%	18.3%	3.0x	11.3x	3.8x	n/a	22.3%
MedAssets	MDAS	\$1,172.13	\$1,357.03	\$380.08	77.4%	28.5%	15.4%	3.6x	12.5x	3.9x	12.1x	-4.8%
Merge Healthcare	MERGE	\$310.65	\$507.89	\$113.43	64.7%	17.2%	81.1%	4.5x	26.0x	7.5x	24.1x	11.0%
Omniceil, Inc.	OMCL	\$476.42	\$297.79	\$219.79	51.8%	7.6%	-0.5%	1.4x	17.9x	1.4x	15.0x	23.6%
Quality Systems, Inc.	QSII	\$2,021.78	\$1,914.93	\$317.86	62.7%	27.2%	17.9%	6.0x	22.2x	6.6x	22.0x	11.2%
Simulations Plus, Inc.	SLP	\$41.85	\$32.21	\$10.71	76.2%	27.2%	17.2%	3.0x	11.1x	3.0x	n/a	94.9%
Vital Images, Inc.	VTAL	\$196.03	\$70.60	\$59.37	73.8%	0.7%	-0.9%	1.2x	179.2x	1.3x	28.3x	10.2%
Median:		\$494.96	\$503.16	\$181.86	63.7%	22.3%	16.3%	3.5x	18.3x	3.8x	17.9x	11.1%

Income Statement Analysis (Median)

TTM Revenue Growth	16.3%
TTM EBITDA Growth	14.0%
TTM Earnings Growth	12.4%
Gross Profit Margin	63.7%
EBITDA Margin	22.3%
Net Income Margin	8.2%
SG&A Expenses as a % of Total Revenue	35.5%
R&D Expenses as a % of Total Revenue	8.9%

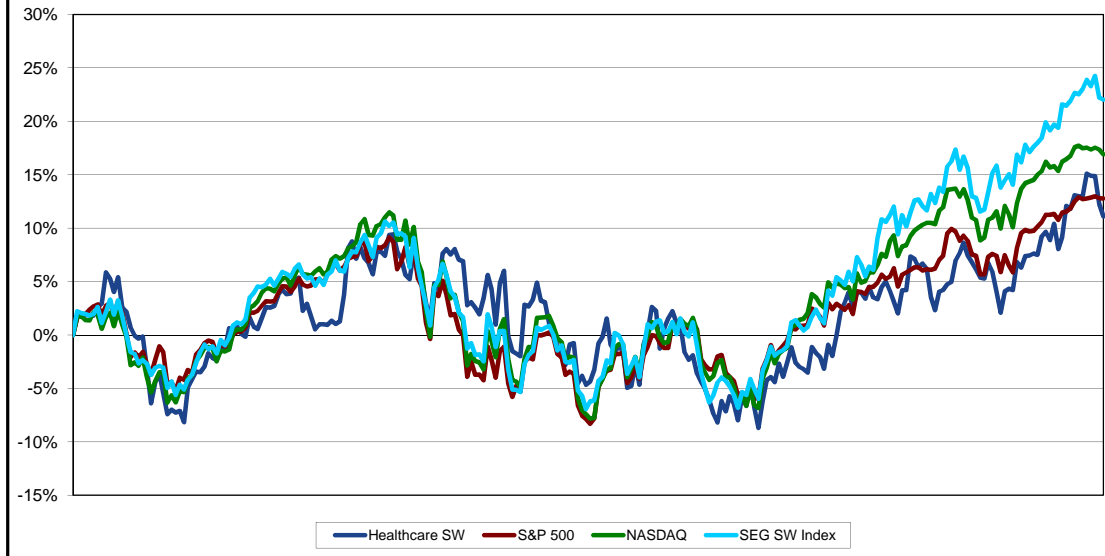
Balance Sheet Analysis (Median)

Current Ratio	2.7
Quick Ratio	2.4
Cash as Percent of Market Cap	6.4%
Avg Days Outstanding: Accounts Receivable	88
Avg Days Outstanding: Accounts Payable	30
Working Capital to TTM Operating Expense Ratio	0.5

Cash Flow Statement Analysis (Median)

Levered FCF Margin	8.2%
Cash from Operations Growth (YoY)	20.4%
Cash from Investing Growth (YoY)	-267.9%
Cash from Financing Growth (YoY)	57.5%
Levered FCF Growth (YoY)	127.8%

Healthcare Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Messaging, Conferencing, and Comms

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
8x8 Inc.	EGHT	\$148.82	\$131.01	\$66.01	67.7%	9.1%	3.9%	2.0x	21.8x	2.5x	27.7x	58.7%
BroadSoft, Inc.	BSFT	\$605.29	\$558.17	\$79.15	77.4%	2.3%	n/a	7.1x	308.9x	n/a	n/a	n/a
Evolving Systems, Inc.	EVOL	\$85.78	\$75.12	\$38.51	66.8%	21.3%	0.3%	2.0x	9.2x	1.9x	8.2x	33.1%
Interactive Intelligence, Inc.	ININ	\$466.01	\$380.48	\$151.54	69.8%	15.3%	19.5%	2.5x	16.4x	3.1x	18.5x	41.8%
SeaChange International, Inc.	SEAC	\$270.13	\$203.64	\$208.35	49.2%	7.6%	2.8%	1.0x	12.8x	1.1x	13.6x	30.3%
Synchronoss Technologies, Inc.	SNCR	\$955.84	\$900.31	\$152.34	49.5%	18.5%	22.4%	5.9x	31.9x	7.6x	26.9x	68.9%
Zix Corporation	ZIXI	\$276.24	\$256.88	\$34.56	77.9%	19.7%	16.6%	7.4x	37.7x	8.7x	n/a	149.7%
Median:		\$276.24	\$256.88	\$79.15	67.7%	15.3%	10.3%	2.5x	21.8x	2.8x	18.5x	50.2%

Income Statement Analysis (Median)

TTM Revenue Growth	10.3%
TTM EBITDA Growth	24.4%
TTM Earnings Growth	64.0%
Gross Profit Margin	67.7%
EBITDA Margin	15.3%
Net Income Margin	8.1%
SG&A Expenses as a % of Total Revenue	39.4%
R&D Expenses as a % of Total Revenue	16.7%

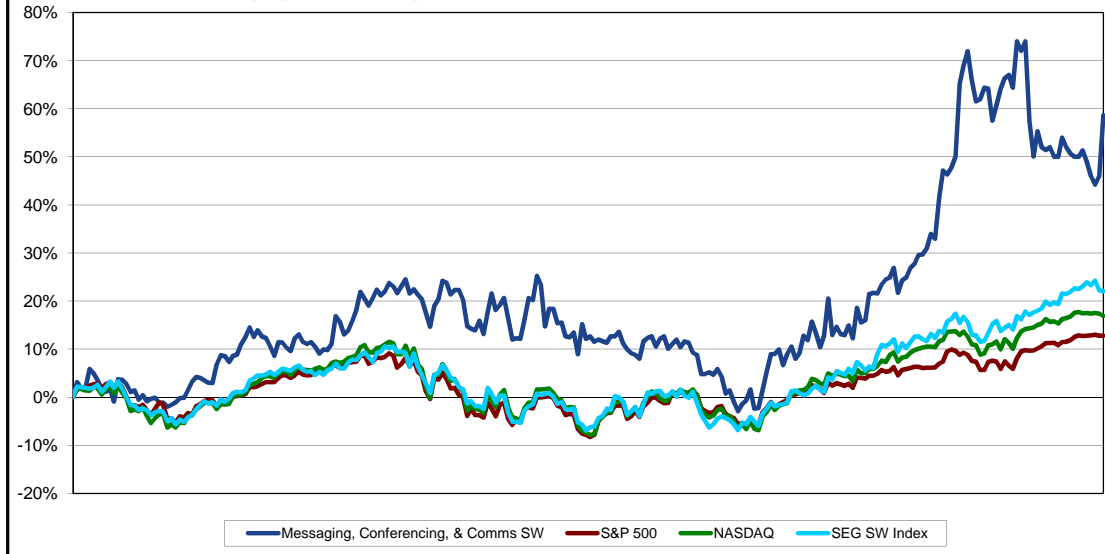
Balance Sheet Analysis (Median)

Current Ratio	2.0
Quick Ratio	1.7
Cash as Percent of Market Cap	12.0%
Avg Days Outstanding: Accounts Receivable	83
Avg Days Outstanding: Accounts Payable	59
Working Capital to TTM Operating Expense Ratio	0.3

Cash Flow Statement Analysis (Median)

Levered FCF Margin	7.6%
Cash from Operations Growth (YoY)	54.5%
Cash from Investing Growth (YoY)	-192.5%
Cash from Financing Growth (YoY)	43.6%
Levered FCF Growth (YoY)	130.3%

Messaging, Conferencing, & Comms Software Stock Market Return: Jan-Dec 2010





SEG Software Index Category: Multimedia, Graphics, and Digital Media

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Adobe Systems Incorporated	ADBE	\$15,658.31	\$14,712.76	\$3,800.00	89.4%	34.3%	29.0%	3.9x	11.3x	4.1x	10.7x	-16.3%
Avid Technology, Inc.	AVID	\$665.86	\$631.49	\$657.85	51.7%	0.8%	-0.5%	1.0x	123.7x	1.0x	n/a	36.8%
Bitstream Inc.	BITS	\$73.78	\$68.99	\$22.20	53.2%	-4.5%	3.0%	3.1x	n/a	n/a	n/a	-4.5%
DigitalGlobe, Inc.	DGI	\$1,458.95	\$1,616.55	\$311.50	87.1%	53.5%	10.8%	5.2x	9.7x	5.6x	9.3x	31.0%
MediaMind Technologies	MDMD	\$253.77	\$159.94	\$77.38	95.1%	18.2%	n/a	2.1x	11.4x	n/a	n/a	n/a
Monotype Imaging Holdings	TYPE	\$388.40	\$413.19	\$102.37	89.4%	39.0%	6.4%	4.0x	10.3x	4.5x	11.5x	22.9%
NICE Systems Ltd.	NICE	\$2,222.28	\$1,901.50	\$662.13	60.1%	14.9%	12.7%	2.9x	19.2x	3.2x	12.4x	13.7%
Nuance Communications, Inc.	NUAN	\$5,428.13	\$5,770.37	\$1,118.95	67.7%	21.3%	17.7%	5.2x	24.2x	5.3x	15.0x	17.1%
RealNetworks, Inc.	RNWK	\$569.80	\$240.57	\$449.42	63.1%	-2.9%	-21.1%	0.5x	n/a	0.4x	10.1x	13.2%
Sonic Solutions	SNIC	\$738.96	\$684.51	\$103.51	68.6%	0.2%	-6.2%	6.6x	3042.3x	6.5x	140.6x	27.2%
Median:		\$702.41	\$658.00	\$380.46	68.1%	16.6%	6.4%	3.5x	15.3x	4.3x	11.5x	17.1%

Income Statement Analysis (Median)

TTM Revenue Growth	6.4%
TTM EBITDA Growth	8.4%
TTM Earnings Growth	4.5%
Gross Profit Margin	68.1%
EBITDA Margin	16.6%
Net Income Margin	1.8%
SG&A Expenses as a % of Total Revenue	38.1%
R&D Expenses as a % of Total Revenue	17.9%

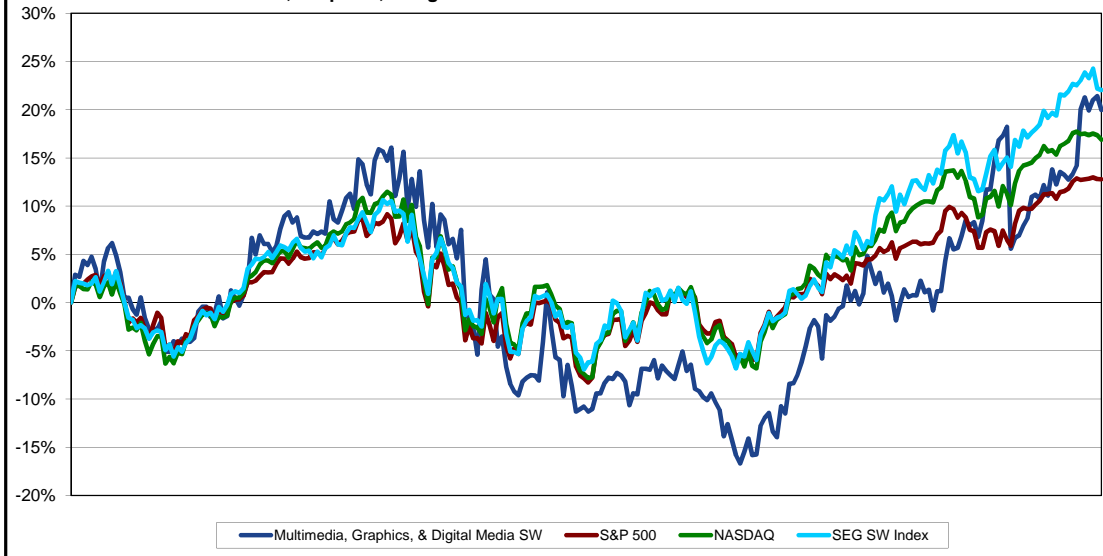
Balance Sheet Analysis (Median)

Current Ratio	2.2
Quick Ratio	2.0
Cash as Percent of Market Cap	13.5%
Avg Days Outstanding: Accounts Receivable	50
Avg Days Outstanding: Accounts Payable	48
Working Capital to TTM Operating Expense Ratio	0.4

Cash Flow Statement Analysis (Median)

Levered FCF Margin	1.9%
Cash from Operations Growth (YoY)	16.9%
Cash from Investing Growth (YoY)	-46.4%
Cash from Financing Growth (YoY)	-2.1%
Levered FCF Growth (YoY)	n/a

Multimedia, Graphics, & Digital Media Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Networking and Connectivity

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Allot Communications Ltd.	ALLT	\$264.24	\$209.07	\$52.30	71.4%	3.8%	31.5%	4.0x	104.9x	5.1x	n/a	195.4%
CA, Inc.	CA	\$12,503.99	\$11,534.99	\$4,443.00	86.7%	36.6%	6.1%	2.6x	7.1x	2.7x	7.2x	8.8%
Cisco Systems, Inc.	CSCO	\$112,130.08	\$88,503.08	\$41,769.00	63.5%	27.7%	20.0%	2.1x	7.7x	2.3x	7.1x	-15.5%
Citrix Systems, Inc.	CTXS	\$12,845.62	\$11,951.66	\$1,796.10	91.0%	23.9%	13.8%	6.7x	27.9x	7.6x	26.2x	64.4%
F5 Networks, Inc.	FFIV	\$10,523.44	\$10,094.94	\$881.97	80.5%	28.7%	35.0%	11.4x	39.8x	12.3x	36.6x	145.7%
NetScout Systems Inc.	NTCT	\$969.23	\$876.28	\$278.81	78.5%	22.8%	9.0%	3.1x	13.8x	3.7x	14.3x	57.4%
Novell, Inc.	NOVL	\$2,081.37	\$954.68	\$811.87	78.6%	14.5%	-5.8%	1.2x	8.1x	1.2x	n/a	42.7%
OPNET Technologies, Inc.	OPNT	\$577.94	\$469.61	\$135.20	77.5%	14.0%	13.8%	3.5x	24.8x	3.9x	35.0x	119.6%
Radware Ltd.	RDWR	\$744.91	\$664.44	\$137.18	79.0%	15.8%	34.9%	4.8x	30.8x	6.2x	68.0x	148.1%
SolarWinds, Inc.	SWI	\$1,345.04	\$1,237.20	\$143.97	95.2%	39.6%	32.9%	8.6x	21.7x	11.2x	21.8x	-16.3%
Median:		\$1,713.20	\$1,095.94	\$545.34	78.8%	23.3%	16.9%	3.7x	23.2x	4.5x	24.0x	60.9%

Income Statement Analysis (Median)

TTM Revenue Growth	16.9%
TTM EBITDA Growth	27.8%
TTM Earnings Growth	40.0%
Gross Profit Margin	78.8%
EBITDA Margin	23.3%
Net Income Margin	16.1%
SG&A Expenses as a % of Total Revenue	47.1%
R&D Expenses as a % of Total Revenue	15.6%

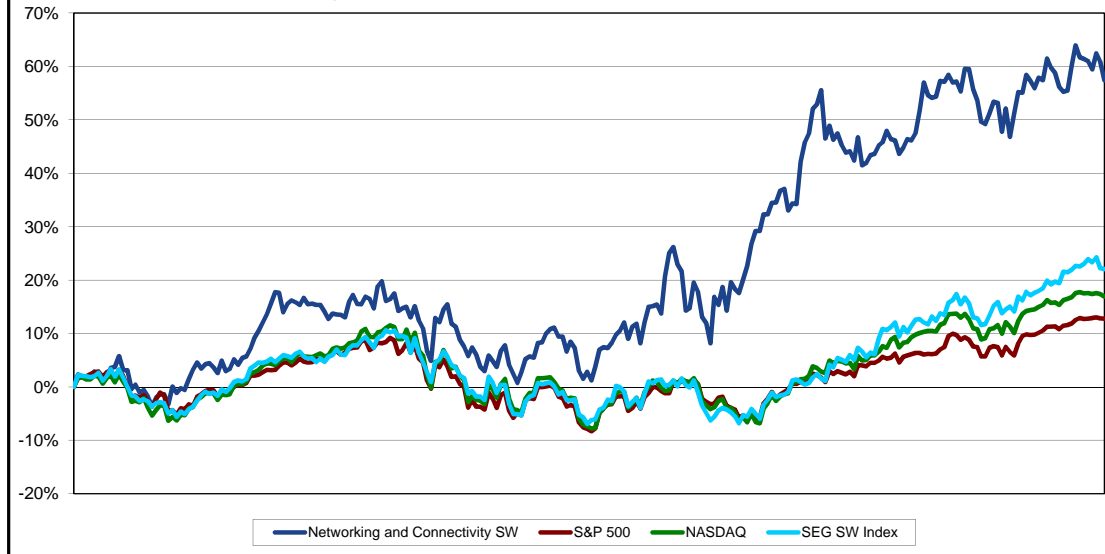
Balance Sheet Analysis (Median)

Current Ratio	2.1
Quick Ratio	1.9
Cash as Percent of Market Cap	18.0%
Avg Days Outstanding: Accounts Receivable	61
Avg Days Outstanding: Accounts Payable	58
Working Capital to TTM Operating Expense Ratio	0.6

Cash Flow Statement Analysis (Median)

Levered FCF Margin	14.3%
Cash from Operations Growth (YoY)	29.7%
Cash from Investing Growth (YoY)	-29.5%
Cash from Financing Growth (YoY)	66.7%
Levered FCF Growth (YoY)	37.2%

Networking & Connectivity Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Security

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Blue Coat Systems, Inc.	BCSI	\$1,290.03	\$1,079.30	\$503.24	77.3%	20.3%	9.5%	2.1x	10.6x	2.4x	15.2x	4.7%
Check Point Software Tech Ltd.	CHKP	\$9,604.55	\$8,650.31	\$1,051.48	88.1%	53.6%	20.9%	8.2x	15.3x	9.6x	16.5x	36.5%
Commtouch Software Ltd.	CTCH	\$87.89	\$75.38	\$16.80	84.2%	25.4%	14.5%	4.5x	17.7x	n/a	n/a	2.5%
McAfee, Inc.	MFE	\$7,138.41	\$6,125.14	\$2,040.91	77.7%	22.4%	11.8%	3.0x	13.4x	3.3x	10.1x	14.1%
Sourcefire, Inc.	FIRE	\$726.30	\$592.59	\$127.87	79.9%	15.1%	36.2%	4.6x	30.8x	5.5x	42.6x	-3.0%
Symantec Corporation	SYMC	\$12,994.49	\$13,354.49	\$5,992.00	85.2%	29.1%	1.8%	2.2x	7.7x	2.4x	6.4x	-6.4%
VASCO Data Security International	VDSI	\$306.01	\$219.58	\$106.89	70.2%	10.7%	8.3%	2.1x	19.1x	2.4x	n/a	29.5%
VeriSign, Inc.	VERSN	\$5,618.85	\$3,647.97	\$1,073.65	78.0%	44.0%	52.9%	3.4x	7.7x	3.7x	8.4x	34.8%
Websense, Inc.	WBSN	\$845.70	\$826.96	\$326.10	84.0%	19.1%	4.5%	2.5x	13.3x	2.4x	6.8x	16.0%
Zix Corporation	ZIXI	\$276.24	\$256.88	\$34.56	77.9%	19.7%	16.6%	7.4x	37.7x	8.7x	n/a	149.7%
Median:		\$1,067.86	\$953.13	\$414.67	79.0%	21.3%	13.1%	3.2x	13.4x	2.9x	10.1x	14.1%

Income Statement Analysis (Median)

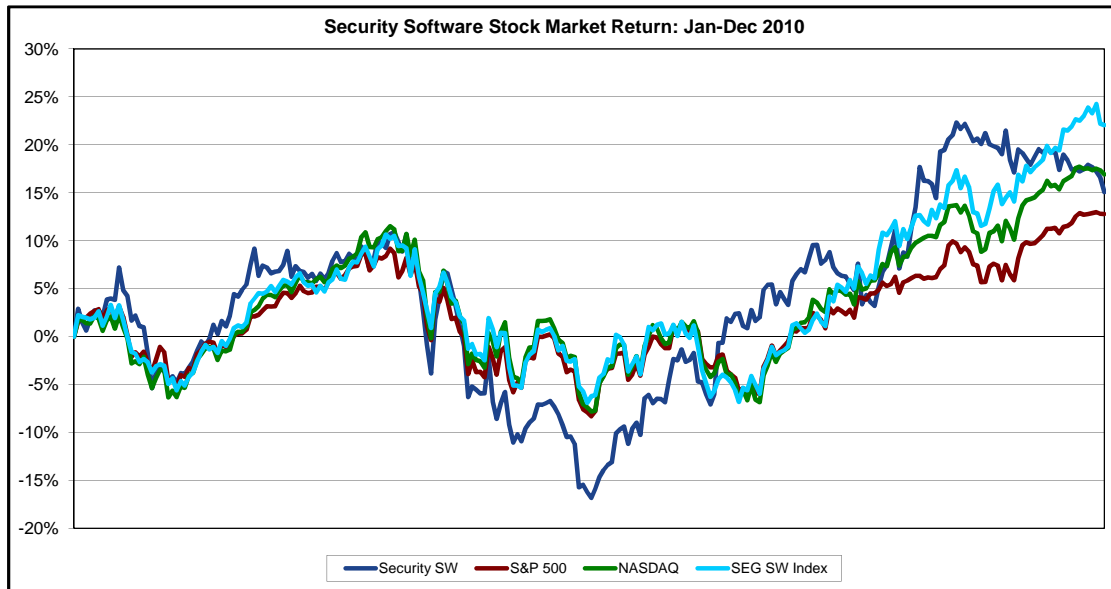
TTM Revenue Growth	13.1%
TTM EBITDA Growth	15.8%
TTM Earnings Growth	99.7%
Gross Profit Margin	79.0%
EBITDA Margin	21.3%
Net Income Margin	12.1%
SG&A Expenses as a % of Total Revenue	45.4%
R&D Expenses as a % of Total Revenue	15.5%

Balance Sheet Analysis (Median)

Current Ratio	2.3
Quick Ratio	2.2
Cash as Percent of Market Cap	15.8%
Avg Days Outstanding: Accounts Receivable	55
Avg Days Outstanding: Accounts Payable	48
Working Capital to TTM Operating Expense Ratio	0.7

Cash Flow Statement Analysis (Median)

Levered FCF Margin	16.2%
Cash from Operations Growth (YoY)	30.5%
Cash from Investing Growth (YoY)	21.0%
Cash from Financing Growth (YoY)	-30.1%
Levered FCF Growth (YoY)	14.9%



SEG Software Index Category: Storage and Systems Management

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
BMC Software, Inc.	BMC	\$8,375.55	\$7,274.65	\$1,962.60	77.8%	32.8%	4.4%	3.7x	11.3x	3.8x	8.8x	17.6%
CA, Inc.	CA	\$12,503.99	\$11,534.99	\$4,443.00	86.7%	36.6%	6.1%	2.6x	7.1x	2.7x	7.2x	8.8%
CommVault Systems, Inc.	CVLT	\$1,232.46	\$1,053.66	\$285.66	86.9%	12.5%	17.5%	3.7x	29.4x	4.2x	23.2x	20.8%
Compuware Corporation	CPWR	\$2,556.07	\$2,478.80	\$892.22	69.3%	20.6%	-6.5%	2.8x	13.5x	2.8x	10.7x	61.4%
EMC	EMC	\$47,183.07	\$44,417.84	\$16,226.63	58.2%	20.4%	16.4%	2.7x	13.4x	3.3x	14.9x	31.1%
FalconStor Software, Inc.	FALC	\$154.41	\$121.64	\$78.80	74.3%	-20.2%	-12.8%	1.5x	n/a	1.3x	15.9x	-17.5%
Network Appliance, Inc.	NTAP	\$19,863.81	\$16,607.71	\$4,528.60	64.4%	18.3%	29.3%	3.7x	20.1x	4.6x	24.6x	60.0%
SupportSoft, Inc.	SPRT	\$305.51	\$233.23	\$37.77	34.3%	-47.0%	156.0%	6.2x	n/a	14.5x	n/a	145.5%
Symantec Corporation	SYMC	\$12,994.49	\$13,354.49	\$5,992.00	85.2%	29.1%	1.8%	2.2x	7.7x	2.4x	6.4x	-6.4%
VMWare	VMW	\$36,843.92	\$34,389.73	\$2,629.88	82.5%	19.5%	36.2%	13.1x	66.9x	18.6x	62.2x	109.8%
Median:		\$10,439.77	\$9,404.82	\$2,296.24	76.0%	20.0%	11.2%	3.2x	13.5x	3.6x	14.9x	25.9%

Income Statement Analysis (Median)

TTM Revenue Growth	11.2%
TTM EBITDA Growth	13.6%
TTM Earnings Growth	35.8%
Gross Profit Margin	76.0%
EBITDA Margin	20.0%
Net Income Margin	11.2%
SG&A Expenses as a % of Total Revenue	44.4%
R&D Expenses as a % of Total Revenue	12.5%

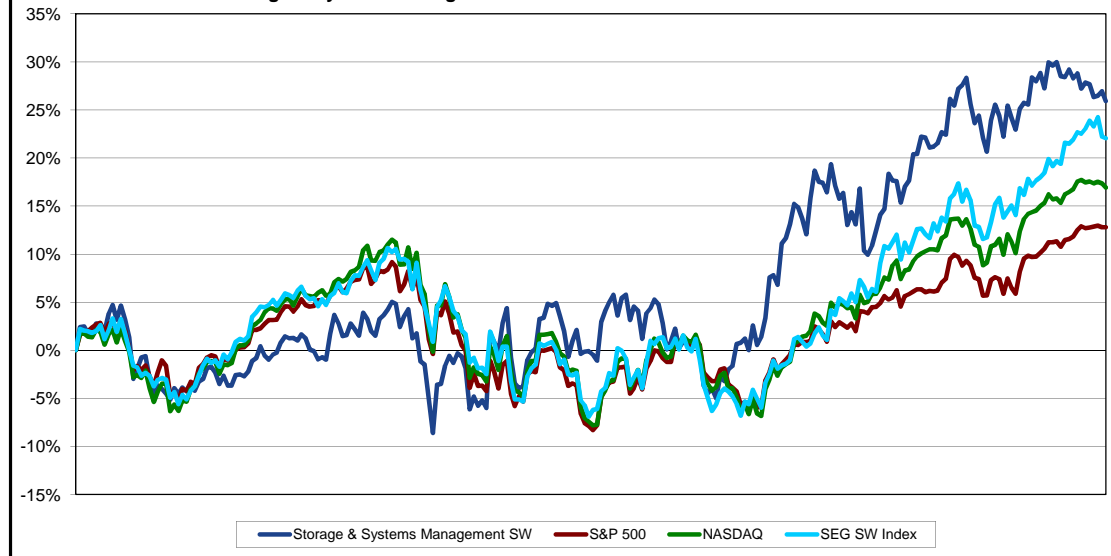
Balance Sheet Analysis (Median)

Current Ratio	2.1
Quick Ratio	1.8
Cash as Percent of Market Cap	17.5%
Avg Days Outstanding: Accounts Receivable	65
Avg Days Outstanding: Accounts Payable	36
Working Capital to TTM Operating Expense Ratio	0.4

Cash Flow Statement Analysis (Median)

Levered FCF Margin	12.1%
Cash from Operations Growth (YoY)	10.8%
Cash from Investing Growth (YoY)	-41.4%
Cash from Financing Growth (YoY)	4.4%
Levered FCF Growth (YoY)	35.2%

Storage & Systems Management Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Supply Chain Management and Logistics

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
American Software, Inc.	AMSW.A	\$174.54	\$137.09	\$78.77	53.8%	12.7%	4.3%	1.7x	13.7x	1.8x	12.3x	12.8%
Ariba, Inc.	ARBA	\$2,192.02	\$1,991.17	\$361.15	63.0%	9.0%	6.5%	5.5x	61.2x	5.5x	24.9x	87.6%
Aspen Technology, Inc.	AZPN	\$1,181.84	\$1,129.89	\$169.65	63.5%	-58.7%	-36.0%	6.7x	n/a	6.9x	n/a	29.6%
CDC Software Corporation	CDCS	\$176.50	\$156.22	\$210.45	54.9%	14.2%	3.2%	0.7x	5.2x	0.8x	3.3x	-34.7%
JDA Software Group	JDAS	\$1,225.42	\$1,325.62	\$555.57	60.6%	24.6%	44.3%	2.4x	9.7x	4.4x	14.2x	9.9%
Manhattan Associates, Inc.	MANH	\$669.19	\$554.95	\$287.74	57.5%	18.3%	10.6%	1.9x	10.6x	2.3x	14.3x	27.0%
ModusLink Global Solutions, Inc.	MLNK	\$293.35	\$147.25	\$913.70	11.3%	3.1%	-5.2%	0.2x	5.3x	n/a	n/a	-28.7%
Retalix Ltd.	RTLX	\$330.97	\$212.99	\$199.97	39.1%	6.4%	0.9%	1.1x	16.7x	n/a	n/a	6.8%
The Descartes Systems Group Inc.	DSG	\$434.55	\$370.21	\$91.20	66.2%	21.6%	29.2%	4.1x	18.8x	n/a	n/a	17.0%
XATA Corporation	XATA	\$22.21	\$54.14	\$70.65	49.2%	9.6%	8.2%	0.8x	8.0x	n/a	n/a	-27.2%
Median:		\$382.76	\$291.60	\$205.21	56.2%	11.2%	5.4%	1.8x	10.6x	3.3x	14.2x	11.4%

Income Statement Analysis (Median)

TTM Revenue Growth	5.4%
TTM EBITDA Growth	-2.7%
TTM Earnings Growth	6.0%
Gross Profit Margin	56.2%
EBITDA Margin	11.2%
Net Income Margin	4.1%
SG&A Expenses as a % of Total Revenue	30.8%
R&D Expenses as a % of Total Revenue	12.7%

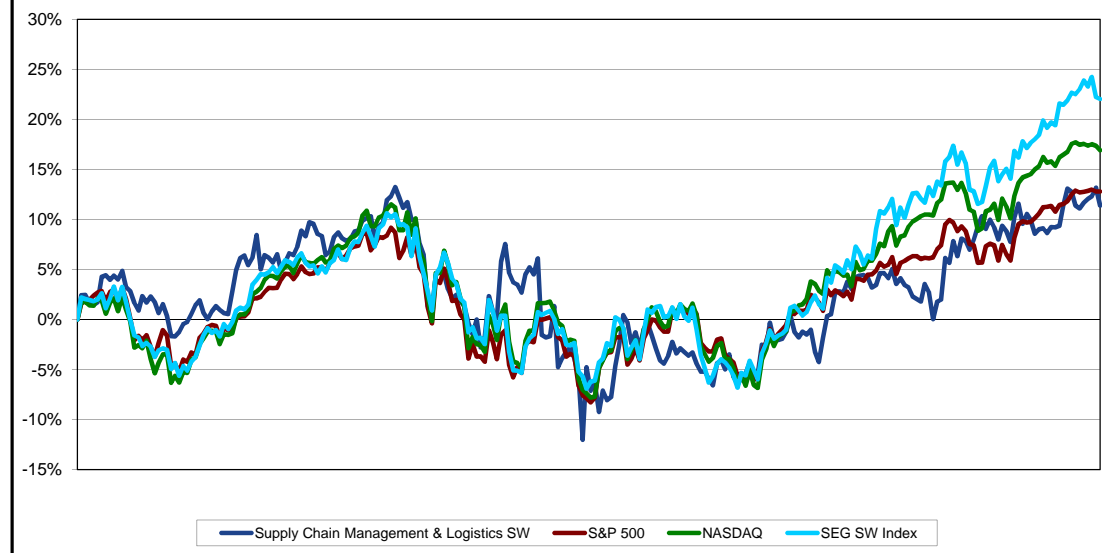
Balance Sheet Analysis (Median)

Current Ratio	2.0
Quick Ratio	1.6
Cash as Percent of Market Cap	19.0%
Avg Days Outstanding: Accounts Receivable	69
Avg Days Outstanding: Accounts Payable	28
Working Capital to TTM Operating Expense Ratio	0.4

Cash Flow Statement Analysis (Median)

Levered FCF Margin	5.3%
Cash from Operations Growth (YoY)	-4.3%
Cash from Investing Growth (YoY)	5.8%
Cash from Financing Growth (YoY)	12.9%
Levered FCF Growth (YoY)	-30.0%

Supply Chain Management & Logistics Software Stock Market Return: Jan-Dec 2010



SEG Software Index Category: Wireless

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Itron, Inc.	ITRI	\$2,240.51	\$2,766.30	\$2,121.53	31.3%	14.2%	29.1%	1.3x	9.2x	1.7x	14.0x	-17.9%
Openwave Systems Inc.	OPWV	\$178.78	\$73.10	\$174.99	64.0%	2.0%	-8.1%	0.4x	20.5x	0.5x	8.2x	-7.0%
PCTEL, Inc.	PCTI	\$110.83	\$45.70	\$65.48	44.8%	0.6%	10.1%	0.7x	113.4x	0.9x	10.5x	1.4%
Smith Micro Software, Inc.	SMSI	\$539.55	\$482.03	\$124.91	88.0%	22.7%	20.1%	3.9x	17.0x	4.9x	15.8x	72.0%
TeleCommunication Systems, Inc.	TSYS	\$248.43	\$328.51	\$377.37	35.5%	12.8%	30.8%	0.9x	6.8x	1.1x	6.7x	-51.8%
Motricity	MOTR	\$760.35	\$741.14	\$122.70	63.6%	-2.5%	5.1%	6.0x	n/a	n/a	n/a	n/a
Median:		\$393.99	\$405.27	\$149.95	54.2%	7.4%	15.1%	1.1x	17.0x	1.1x	10.5x	-7.0%

Income Statement Analysis (Median)

TTM Revenue Growth	15.1%
TTM EBITDA Growth	-16.1%
TTM Earnings Growth	29.1%
Gross Profit Margin	54.2%
EBITDA Margin	7.4%
Net Income Margin	0.1%
SG&A Expenses as a % of Total Revenue	35.0%
R&D Expenses as a % of Total Revenue	20.2%

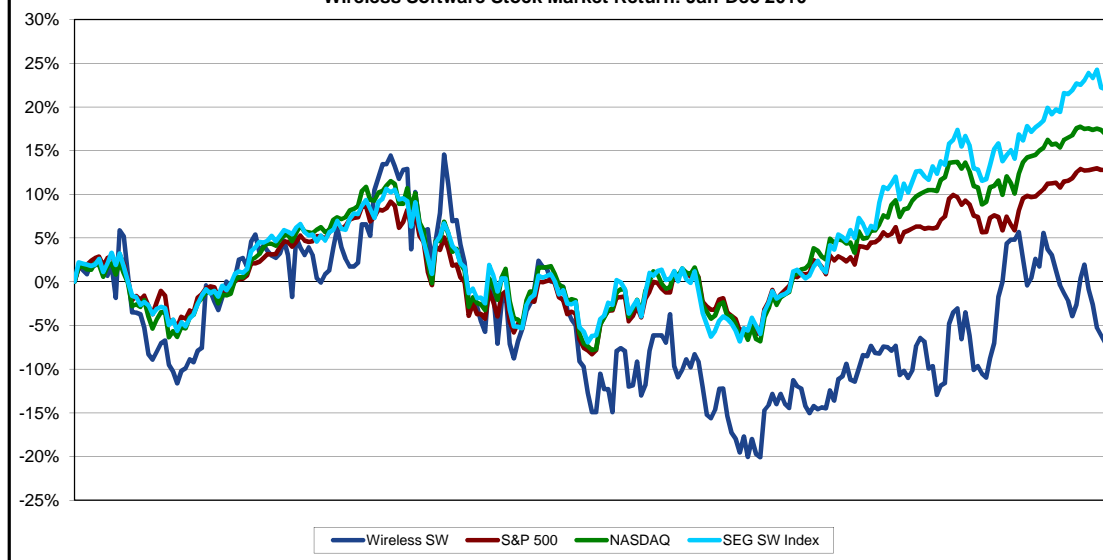
Balance Sheet Analysis (Median)

Current Ratio	3.0
Quick Ratio	2.7
Cash as Percent of Market Cap	28.0%
Avg Days Outstanding: Accounts Receivable	75
Avg Days Outstanding: Accounts Payable	55
Working Capital to TTM Operating Expense Ratio	0.5

Cash Flow Statement Analysis (Median)

Levered FCF Margin	4.4%
Cash from Operations Growth (YoY)	-5.6%
Cash from Investing Growth (YoY)	-22.8%
Cash from Financing Growth (YoY)	-15.2%
Levered FCF Growth (YoY)	29.8%

Wireless Software Stock Market Return: Jan-Dec 2010



SEG SaaS Index

Company Performance



SEG SaaS Index

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Athenahealth	ATHN	\$1,404.26	\$1,317.47	\$230.62	59.6%	12.9%	33.9%	5.7x	44.3x	6.9x	37.4x	-9.4%
Bitauto Holdings Limited	BITA	\$110.44	\$290.83	\$59.29	65.7%	14.9%	n/a	4.9x	32.9x	n/a	n/a	n/a
Concur	CNQR	\$2,721.44	\$2,318.88	\$292.94	72.0%	22.2%	18.3%	7.9x	35.7x	8.3x	29.5x	n/a
Constant Contact	CTCT	\$900.38	\$778.32	\$163.22	70.7%	5.9%	38.2%	4.8x	81.5x	5.9x	63.9x	93.7%
Convio	CNVO	\$144.67	\$91.96	\$68.55	62.9%	9.7%	n/a	1.3x	13.9x	n/a	n/a	n/a
DealerTrack	TRAK	\$814.94	\$636.16	\$235.07	48.6%	10.3%	3.5%	2.7x	26.2x	3.0x	20.4x	6.8%
DemandTec	DMAN	\$330.32	\$265.23	\$79.73	64.8%	-8.8%	1.2%	3.3x	n/a	3.8x	61.8x	23.6%
Intralinks Holdings	IL	\$940.50	\$1,075.54	\$171.39	73.0%	5.8%	n/a	6.3x	107.8x	n/a	n/a	n/a
Kenexa	KNXA	\$496.35	\$433.81	\$174.37	65.7%	8.2%	6.5%	2.5x	30.3x	2.9x	17.3x	67.2%
LivePerson	LPSN	\$574.03	\$523.67	\$104.70	73.8%	20.3%	27.2%	5.0x	24.7x	6.1x	25.0x	62.1%
Medidata Solutions	MDSO	\$568.61	\$480.67	\$156.61	67.3%	16.8%	16.8%	3.1x	18.3x	3.3x	22.9x	52.9%
Netsuite	N	\$1,608.18	\$1,507.06	\$184.05	66.8%	-6.7%	11.6%	8.2x	n/a	10.4x	163.2x	56.4%
RealPage	RP	\$2,077.17	\$2,079.43	\$172.35	58.0%	14.0%	n/a	12.1x	86.2x	n/a	n/a	n/a
RightNow	RNOW	\$765.56	\$656.54	\$175.73	69.5%	9.5%	19.4%	3.7x	39.4x	4.7x	42.6x	36.3%
Salesforce.com	CRM	\$17,344.80	\$17,071.93	\$1,554.32	80.7%	11.5%	25.2%	11.0x	95.7x	14.3x	74.8x	78.9%
SciQuest	SQI	\$267.07	\$231.63	\$41.18	79.0%	21.3%	n/a	5.6x	26.5x	n/a	n/a	n/a
SoundBite Communications	SDBT	\$45.83	\$10.66	\$39.96	59.8%	-4.9%	-0.7%	0.3x	n/a	0.3x	n/a	-5.1%
SPS Commerce	SPSC	\$185.30	\$146.31	\$42.66	71.2%	11.4%	19.0%	3.4x	30.1x	n/a	n/a	n/a
SuccessFactors	SFSF	\$2,199.63	\$1,865.27	\$187.98	74.0%	-4.0%	30.7%	9.9x	n/a	13.4x	n/a	74.7%
Taleo	TLEO	\$1,118.91	\$855.09	\$220.56	67.4%	12.7%	12.6%	3.9x	30.6x	4.8x	18.6x	17.6%
The Ultimate Software Group, Inc.	ULTI	\$1,230.15	\$1,196.89	\$219.90	55.8%	6.8%	13.5%	5.4x	80.4x	6.2x	49.7x	65.6%
Vocus	VOCS	\$539.65	\$446.88	\$92.80	80.7%	2.4%	11.6%	4.8x	198.2x	5.1x	23.9x	53.7%
Median:		\$790.25	\$646.35	\$171.87	67.4%	10.0%	16.8%	4.9x	34.3x	5.5x	33.5x	53.7%

Income Statement Analysis (Median)

TTM Revenue Growth	16.8%
TTM EBITDA Growth	12.9%
TTM Earnings Growth	18.1%
Gross Profit Margin	67.4%
EBITDA Margin	10.0%
Net Income Margin	1.7%
SG&A Expenses as a % of Total Revenue	47.4%
R&D Expenses as a % of Total Revenue	13.9%

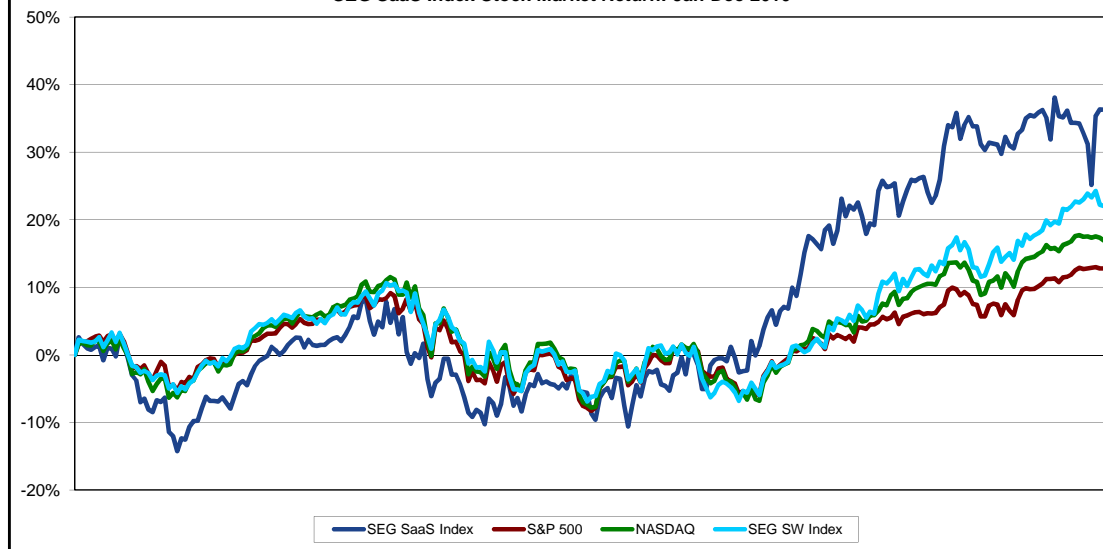
Balance Sheet Analysis (Median)

Current Ratio	1.8
Quick Ratio	1.6
Cash as Percent of Market Cap	14.7%
Avg Days Outstanding: Accounts Receivable	62
Avg Days Outstanding: Accounts Payable	24
Working Capital to TTM Operating Expense Ratio	0.4

Cash Flow Statement Analysis (Median)

Levered FCF Margin	5.3%
Cash from Operations Growth (YoY)	19.5%
Cash from Investing Growth (YoY)	-30.1%
Cash from Financing Growth (YoY)	154.4%
Levered FCF Growth (YoY)	54.1%

SEG SaaS Index Stock Market Return: Jan-Dec 2010



SEG Internet Index

Category Performance



SEG Internet Index: All Categories

Category Name	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/ Revenue	EV/ EBITDA	Forward EV/ Revenue	Forward EV/ EBITDA	YoY Stock Market Return
SEG Internet Index	\$405.77	\$353.54	\$203.42	58.4%	13.4%	10.9%	2.0x	13.0x	2.4x	11.4x	27.3%
Ad Tech & Services	\$377.48	\$264.15	\$150.87	62.7%	14.9%	24.5%	2.1x	12.5x	2.3x	10.6x	19.6%
Online Retail	\$383.93	\$335.17	\$478.72	40.5%	9.7%	21.4%	1.1x	12.7x	1.3x	11.0x	21.5%
Internet Infrastructure	\$753.82	\$523.33	\$406.92	52.6%	17.3%	3.9%	2.0x	10.3x	2.3x	10.2x	28.4%
Online Media	\$339.61	\$302.45	\$144.11	63.5%	18.6%	4.4%	2.2x	13.8x	2.4x	12.9x	1.8%
Search Engine	\$2,647.88	\$1,791.45	\$790.04	64.7%	17.0%	18.8%	2.3x	11.0x	4.0x	13.5x	11.7%

Income Statement Analysis (Median)

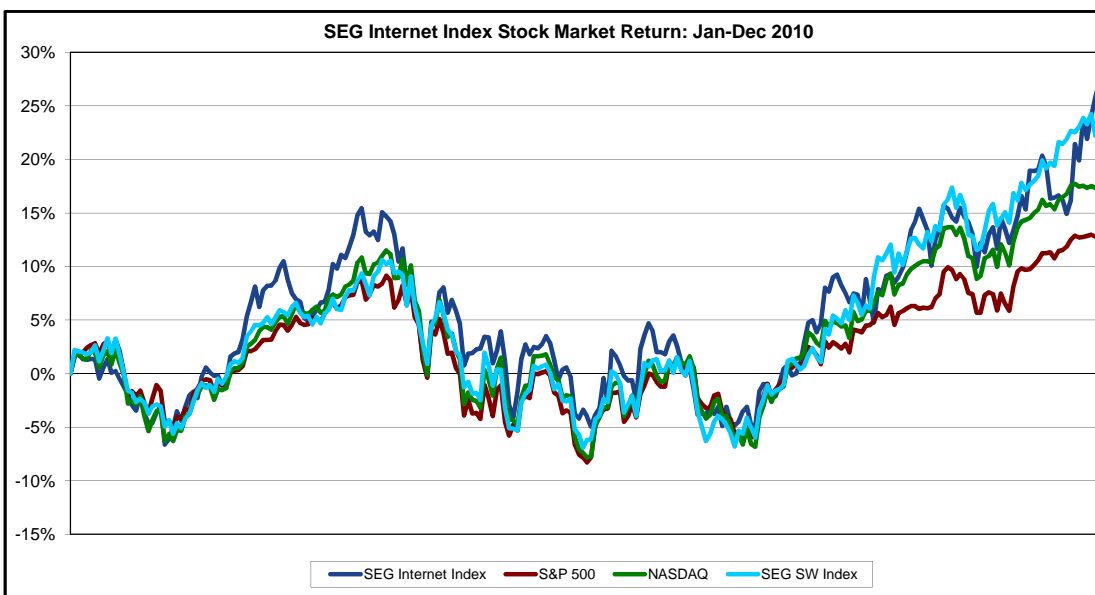
TTM Revenue Growth	10.9%
TTM EBITDA Growth	8.4%
TTM Earnings Growth	8.8%
Gross Profit Margin	58.4%
EBITDA Margin	13.4%
Net Income Margin	3.6%
SG&A Expenses as a % of Total Revenue	37.7%
R&D Expenses as a % of Total Revenue	8.7%

Balance Sheet Analysis (Median)

Current Ratio	2.4
Quick Ratio	2.0
Cash as Percent of Market Cap	18.6%
Avg Days Outstanding: Accounts Receivable	35
Avg Days Outstanding: Accounts Payable	37
Working Capital to TTM Operating Expense Ratio	0.4

Cash Flow Statement Analysis (Median)

Levered FCF Margin	3.9%
Cash from Operations Growth (YoY)	9.1%
Cash from Investing Growth (YoY)	-34.0%
Cash from Financing Growth (YoY)	12.6%
Levered FCF Growth (YoY)	-11.5%



SEG Internet Index Category: Ad Tech & Services

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
comScore Inc.	SCOR	\$702.01	\$673.03	\$157.63	70.8%	11.2%	25.6%	4.3x	38.2x	5.3x	24.1x	27.3%
DG FastChannel, Inc.	DGIT	\$815.56	\$723.88	\$228.92	67.7%	43.5%	23.5%	3.2x	7.3x	3.9x	9.8x	3.4%
eHealth, Inc.	EHTH	\$314.95	\$175.84	\$144.11	84.7%	18.6%	10.9%	1.2x	6.6x	1.1x	4.8x	-13.6%
InfoSpace, Inc.	INSP	\$299.93	\$72.03	\$253.35	33.9%	9.2%	45.7%	0.3x	3.1x	0.4x	2.9x	-3.2%
interCLICK, Inc.	ICLK	\$128.71	\$123.79	\$84.10	44.4%	6.0%	100.6%	1.5x	24.6x	2.3x	28.6x	2.7%
Inuvo, Inc.	INUV	\$43.78	\$47.34	\$56.45	33.6%	1.3%	25.5%	0.8x	63.0x	n/a	n/a	50.6%
LookSmart, Ltd.	LOOK	\$36.51	\$11.88	\$50.33	37.4%	5.4%	-6.7%	0.2x	4.4x	0.2x	n/a	107.8%
LoopNet, Inc.	LOOP	\$440.00	\$352.46	\$76.31	84.8%	30.3%	-3.7%	4.6x	15.2x	4.6x	11.5x	11.9%
SINA Corporation	SINA	\$4,208.96	\$3,452.23	\$390.85	57.7%	22.3%	8.0%	8.8x	39.7x	11.1x	47.7x	52.3%
ValueClick, Inc.	VCLK	\$1,294.33	\$1,130.35	\$412.45	72.7%	27.8%	41.2%	2.7x	9.9x	2.2x	8.3x	58.4%
Median:		\$377.48	\$264.15	\$150.87	62.7%	14.9%	24.5%	2.1x	12.5x	2.3x	10.6x	19.6%

Income Statement Analysis (Median)

TTM Revenue Growth	24.5%
TTM EBITDA Growth	23.9%
TTM Earnings Growth	16.9%
Gross Profit Margin	62.7%
EBITDA Margin	14.9%
Net Income Margin	6.7%
SG&A Expenses as a % of Total Revenue	39.2%
R&D Expenses as a % of Total Revenue	8.9%

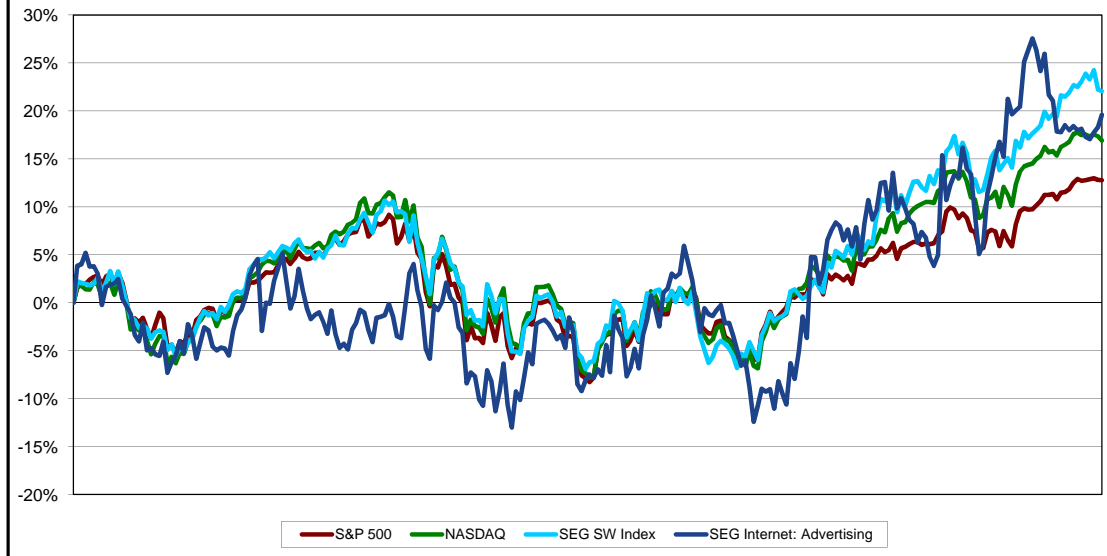
Balance Sheet Analysis (Median)

Current Ratio	4.1
Quick Ratio	3.9
Cash as Percent of Market Cap	16.3%
Avg Days Outstanding: Accounts Receivable	61
Avg Days Outstanding: Accounts Payable	32
Working Capital to TTM Operating Expense Ratio	0.7

Cash Flow Statement Analysis (Median)

Levered FCF Margin	10.7%
Cash from Operations Growth (YoY)	-4.8%
Cash from Investing Growth (YoY)	0.2%
Cash from Financing Growth (YoY)	-20.0%
Levered FCF Growth (YoY)	-15.3%

SEG Internet: Ad Tech & Services Stock Market Return: Jan-Dec 2010



SEG Internet Index Category: Internet Infrastructure

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
8x8, Inc.	EGHT	\$148.82	\$131.01	\$66.01	67.7%	9.1%	3.9%	2.0x	21.8x	2.5x	27.7x	58.7%
Akamai Technologies, Inc.	AKAM	\$8,579.19	\$8,030.82	\$977.20	73.1%	38.6%	17.2%	8.2x	21.3x	9.7x	20.7x	85.7%
Cbeyond, Inc.	CBEY	\$471.04	\$419.26	\$443.44	68.0%	13.5%	10.9%	0.9x	7.0x	1.0x	7.1x	-3.0%
Digital River Inc.	DRIV	\$1,366.41	\$1,002.04	\$370.40	82.1%	13.2%	-6.2%	2.7x	20.5x	2.7x	10.3x	27.5%
EarthLink Inc.	ELNK	\$931.77	\$538.77	\$619.97	48.7%	33.2%	-20.0%	0.9x	2.6x	0.8x	2.2x	3.5%
Equinix, Inc.	EQIX	\$3,737.50	\$5,156.93	\$1,117.64	45.6%	39.6%	34.6%	4.6x	11.7x	5.9x	13.2x	-23.4%
Internap Network Services Corp.	INAP	\$315.60	\$287.71	\$247.75	38.6%	14.0%	-3.6%	1.2x	8.3x	1.2x	11.3x	29.4%
Keynote Systems Inc.	KEYN	\$218.94	\$152.58	\$79.85	48.7%	9.2%	-0.3%	1.9x	20.8x	1.9x	12.3x	34.0%
Level 3 Communications, Inc.	LVLT	\$1,635.83	\$7,650.83	\$3,654.00	58.9%	21.2%	-6.0%	2.1x	9.9x	2.1x	8.8x	-35.9%
Limelight Networks, Inc.	LLNW	\$575.88	\$507.90	\$161.71	54.5%	1.3%	20.7%	3.1x	238.5x	4.3x	27.2x	48.2%
NaviSite, Inc.	NAVI	\$140.81	\$230.53	\$128.95	50.7%	20.5%	11.4%	1.8x	8.7x	1.7x	7.7x	85.5%
SAVVIS, Inc.	SVVS	\$1,432.11	\$2,110.67	\$900.06	45.4%	21.9%	2.6%	2.3x	10.7x	2.5x	10.2x	81.6%
Tucows Inc.	TCX	\$38.87	\$35.22	\$82.83	25.9%	8.4%	3.8%	0.4x	5.1x	0.5x	4.7x	6.9%
TW Telecom, Inc.	TWTC	\$2,579.72	\$3,417.94	\$1,256.29	58.3%	34.2%	4.9%	2.7x	7.9x	2.9x	8.2x	-0.6%
Median:		\$753.82	\$523.33	\$406.92	52.6%	17.3%	3.9%	2.0x	10.3x	2.3x	10.2x	28.4%

Income Statement Analysis (Median)

TTM Revenue Growth	3.9%
TTM EBITDA Growth	4.0%
TTM Earnings Growth	-13.9%
Gross Profit Margin	52.6%
EBITDA Margin	17.3%
Net Income Margin	3.3%
SG&A Expenses as a % of Total Revenue	35.5%
R&D Expenses as a % of Total Revenue	7.6%

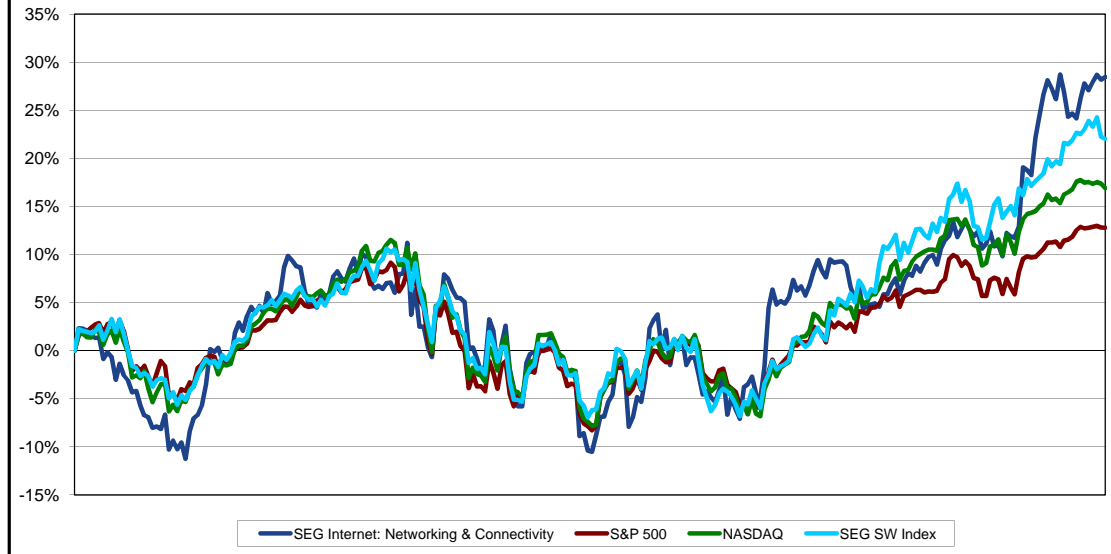
Balance Sheet Analysis (Median)

Current Ratio	1.9
Quick Ratio	1.8
Cash as Percent of Market Cap	16.5%
Avg Days Outstanding: Accounts Receivable	30
Avg Days Outstanding: Accounts Payable	37
Working Capital to TTM Operating Expense Ratio	0.3

Cash Flow Statement Analysis (Median)

Levered FCF Margin	2.4%
Cash from Operations Growth (YoY)	9.1%
Cash from Investing Growth (YoY)	-43.3%
Cash from Financing Growth (YoY)	18.8%
Levered FCF Growth (YoY)	n/a

SEG Internet: Internet Infrastructure Stock Market Return: Jan-Dec 2010



SEG Internet Index Category: Online Media

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Answers Corp.	ANSW	\$61.96	\$45.93	\$21.22	74.7%	25.1%	9.5%	2.2x	8.6x	2.4x	6.7x	-11.4%
AOL, Inc.	AOL	\$2,530.90	\$1,990.20	\$2,649.50	42.8%	29.7%	-21.7%	0.8x	2.5x	0.6x	1.8x	1.8%
eHealth, Inc.	EHTH	\$314.95	\$175.84	\$144.11	84.7%	18.6%	10.9%	1.2x	6.6x	1.1x	4.6x	-13.6%
Google, Inc.	GOOG	\$189,936.82	\$158,678.82	\$27,554.56	64.1%	40.9%	21.5%	5.8x	14.1x	7.0x	15.2x	-4.2%
Local.com Corp.	LOCM	\$107.57	\$102.68	\$80.46	79.7%	12.5%	62.6%	1.3x	10.2x	1.5x	39.7x	11.7%
Marchex Inc.	MCHX	\$334.45	\$302.45	\$93.03	42.4%	-2.2%	-11.1%	3.3x	n/a	3.3x	24.6x	87.8%
Monster Worldwide, Inc.	MWW	\$3,072.75	\$3,041.04	\$872.21	45.6%	5.5%	-11.2%	3.5x	63.8x	3.6x	28.5x	35.8%
The Knot, Inc.	KNOT	\$339.61	\$203.75	\$110.41	79.4%	10.7%	4.4%	1.8x	17.3x	2.0x	12.9x	-1.9%
TheStreet.com, Inc.	TSCM	\$84.53	\$47.91	\$59.01	56.9%	1.5%	-3.5%	0.8x	54.9x	0.8x	9.6x	11.3%
WebMD Health Corp.	WBMD	\$3,058.49	\$2,785.93	\$504.12	63.5%	21.0%	22.8%	5.5x	26.4x	6.5x	27.1x	32.7%
Yahoo! Inc.	YHOO	\$21,677.21	\$19,029.53	\$6,531.52	56.8%	21.4%	0.0%	2.9x	13.6x	4.2x	11.7x	-0.9%
Median:		\$339.61	\$302.45	\$144.11	63.5%	18.6%	4.4%	2.2x	13.8x	2.4x	12.9x	1.8%

Income Statement Analysis (Median)

TTM Revenue Growth	4.4%
TTM EBITDA Growth	-13.7%
TTM Earnings Growth	19.8%
Gross Profit Margin	63.5%
EBITDA Margin	18.6%
Net Income Margin	5.8%
SG&A Expenses as a % of Total Revenue	40.6%
R&D Expenses as a % of Total Revenue	17.1%

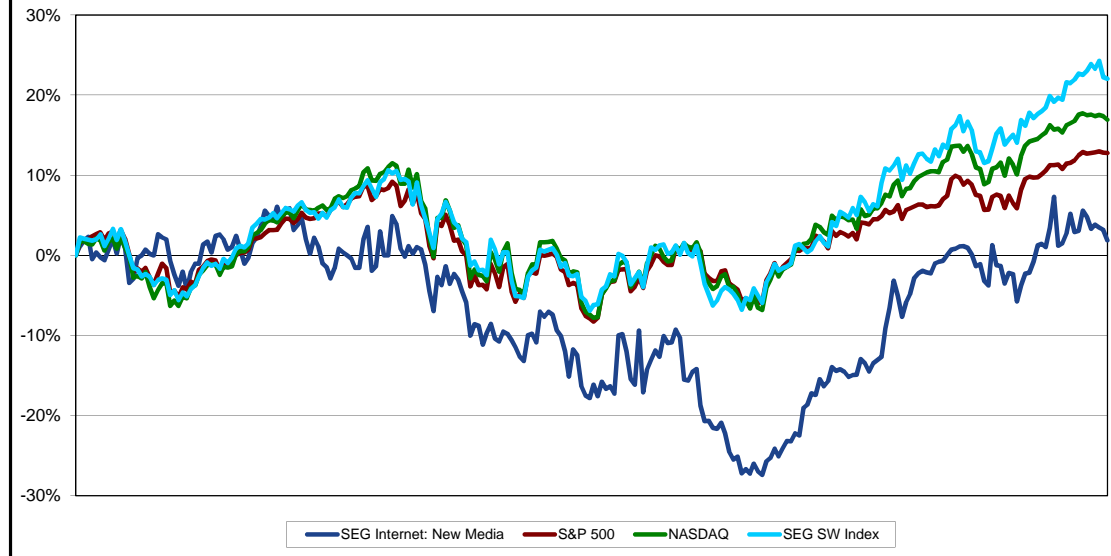
Balance Sheet Analysis (Median)

Current Ratio	3.0
Quick Ratio	2.8
Cash as Percent of Market Cap	17.6%
Avg Days Outstanding: Accounts Receivable	52
Avg Days Outstanding: Accounts Payable	31
Working Capital to TTM Operating Expense Ratio	0.5

Cash Flow Statement Analysis (Median)

Levered FCF Margin	4.8%
Cash from Operations Growth (YoY)	-17.1%
Cash from Investing Growth (YoY)	-57.2%
Cash from Financing Growth (YoY)	19.0%
Levered FCF Growth (YoY)	n/a

SEG Internet: Online Media Stock Market Return: Jan-Dec 2010



SEG Internet Index Category: Online Retail

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
1-800-FLOWERS.COM, Inc.	FLWS	\$172.11	\$250.67	\$663.92	40.5%	4.3%	-3.3%	0.4x	8.8x	0.4x	8.3x	1.5%
Amazon.com, Inc.	AMZN	\$80,790.66	\$75,069.66	\$30,777.00	22.7%	6.0%	41.9%	2.4x	40.8x	3.2x	43.6x	33.8%
Bluefly, Inc.	BFLY	\$71.11	\$64.47	\$84.34	39.5%	-1.4%	0.1%	0.8x	n/a	n/a	n/a	16.5%
eBay Inc.	EBAY	\$36,283.06	\$30,951.71	\$9,031.86	72.0%	30.8%	7.6%	3.4x	11.1x	3.7x	10.4x	18.3%
Drugstore.com, Inc.	DSCM	\$234.27	\$215.14	\$478.72	29.1%	1.9%	32.6%	0.4x	24.1x	0.5x	11.9x	-28.5%
IAC/InterActiveCorp	IACI	\$2,887.07	\$1,669.67	\$1,577.59	65.2%	9.7%	16.0%	1.1x	11.0x	1.3x	11.0x	40.1%
Liquidity Services, Inc.	LQDT	\$383.93	\$307.15	\$286.79	41.4%	10.3%	21.4%	1.1x	10.4x	1.1x	8.1x	39.5%
Mercadolibre, Inc.	MELI	\$2,941.11	\$2,890.39	\$203.42	78.8%	37.4%	29.3%	14.2x	38.0x	17.8x	51.2x	28.5%
Overstock.com, Inc.	OSTK	\$380.01	\$353.54	\$1,063.36	17.4%	2.0%	31.6%	0.3x	16.6x	0.4x	14.6x	21.5%
PetMed Express, Inc.	PETS	\$405.77	\$335.17	\$234.26	37.8%	16.7%	1.4%	1.4x	8.6x	1.2x	6.9x	0.8%
ZAGG, Inc.	ZAGG	\$180.26	\$174.37	\$58.28	51.8%	21.0%	69.9%	3.0x	14.3x	5.3x	n/a	94.4%
Median:		\$383.93	\$335.17	\$478.72	40.5%	9.7%	21.4%	1.1x	12.7x	1.3x	11.0x	21.5%

Income Statement Analysis (Median)

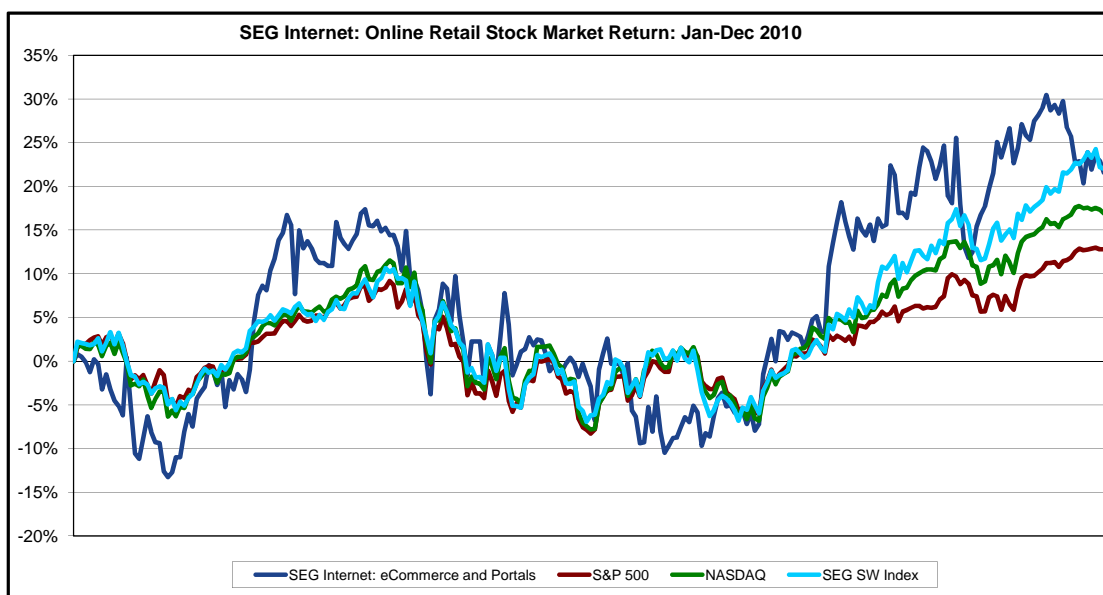
TTM Revenue Growth	21.4%
TTM EBITDA Growth	27.7%
TTM Earnings Growth	24.2%
Gross Profit Margin	40.5%
EBITDA Margin	9.7%
Net Income Margin	3.6%
SG&A Expenses as a % of Total Revenue	31.3%
R&D Expenses as a % of Total Revenue	5.4%

Balance Sheet Analysis (Median)

Current Ratio	2.2
Quick Ratio	1.1
Cash as Percent of Market Cap	14.5%
Avg Days Outstanding: Accounts Receivable	14
Avg Days Outstanding: Accounts Payable	39
Working Capital to TTM Operating Expense Ratio	0.2

Cash Flow Statement Analysis (Median)

Levered FCF Margin	5.6%
Cash from Operations Growth (YoY)	26.7%
Cash from Investing Growth (YoY)	-60.6%
Cash from Financing Growth (YoY)	28.6%
Levered FCF Growth (YoY)	-12.8%



SEG Internet Index Category: Search Engine

Company Name	Ticker	Market Cap	EV	TTM Revenue	TTM Gross Margin	TTM EBITDA Margin	TTM Revenue Growth	EV/Revenue	EV/EBITDA	Forward EV/Revenue	Forward EV/EBITDA	YoY Stock Market Return
Baidu.com, Inc.	BIDU	\$33,624.24	\$32,587.88	\$1,004.63	77.0%	51.9%	64.5%	32.4x	62.5x	55.9x	123.8x	134.7%
Google Inc.	GOOG	\$189,936.82	\$158,678.82	\$27,554.56	64.1%	40.9%	21.5%	5.8x	14.1x	7.0x	15.1x	-4.2%
IAC/InterActiveCorp	IACI	\$2,887.07	\$1,669.67	\$1,577.59	65.2%	9.7%	16.0%	1.1x	11.0x	1.3x	11.0x	40.1%
Local.com Corp.	LOCM	\$107.57	\$102.68	\$80.46	79.7%	12.5%	62.6%	1.3x	10.2x	2.0x	53.7x	11.7%
LookSmart, Ltd.	LOOK	\$36.51	\$11.88	\$50.33	37.4%	5.4%	-6.7%	0.2x	4.4x	0.2x	n/a	107.8%
ReachLocal, Inc.	RLOC	\$555.57	\$477.30	\$270.91	45.3%	-2.5%	45.8%	1.8x	n/a	n/a	n/a	n/a
Sohu.com Inc.	SOHU	\$2,408.68	\$1,913.22	\$575.45	74.1%	41.9%	14.9%	3.3x	7.9x	4.0x	8.9x	10.8%
Yahoo! Inc.	YHOO	\$21,677.21	\$19,029.53	\$6,531.52	56.8%	21.4%	0.0%	2.9x	13.6x	4.2x	11.8x	-0.9%
Median:		\$2,647.88	\$1,791.45	\$790.04	64.7%	17.0%	18.8%	2.3x	11.0x	4.0x	13.5x	11.7%

Income Statement Analysis (Median)

TTM Revenue Growth	18.8%
TTM EBITDA Growth	49.9%
TTM Earnings Growth	50.5%
Gross Profit Margin	64.7%
EBITDA Margin	17.0%
Net Income Margin	11.1%
SG&A Expenses as a % of Total Revenue	26.4%
R&D Expenses as a % of Total Revenue	10.3%

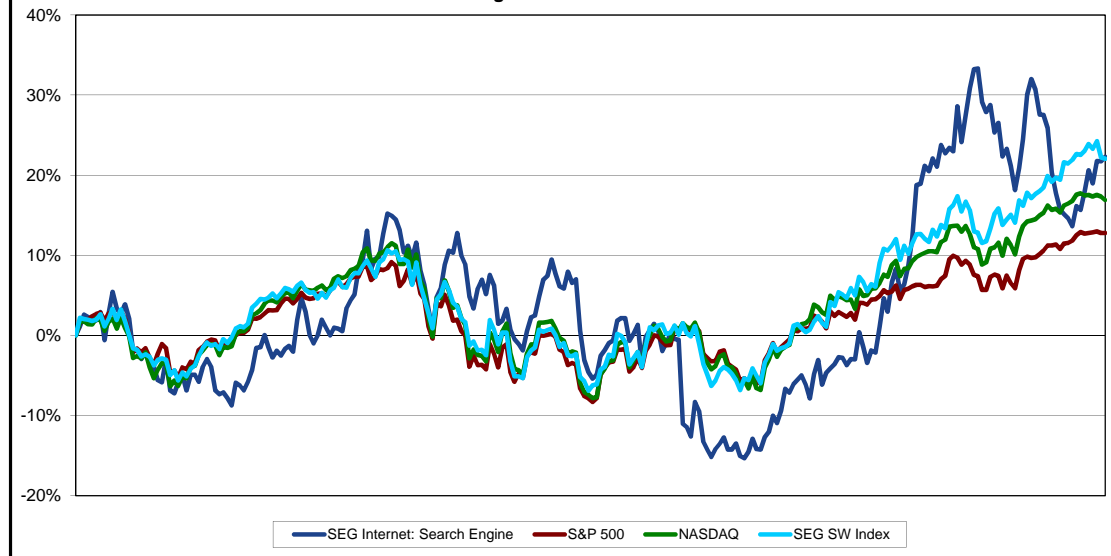
Balance Sheet Analysis (Median)

Current Ratio	3.6
Quick Ratio	3.5
Cash as Percent of Market Cap	15.8%
Avg Days Outstanding: Accounts Receivable	34
Avg Days Outstanding: Accounts Payable	29
Working Capital to TTM Operating Expense Ratio	0.7

Cash Flow Statement Analysis (Median)

Levered FCF Margin	0.9%
Cash from Operations Growth (YoY)	13.8%
Cash from Investing Growth (YoY)	-1.9%
Cash from Financing Growth (YoY)	-20.0%
Levered FCF Growth (YoY)	n/a

SEG Internet: Search Engine Stock Market Return: Jan-Dec 2010





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CONTACT INFORMATION:

Software Equity Group, L.L.C.
12220 El Camino Real, Suite 320
San Diego, CA 92130
www.softwareequity.com

p: (858) 509-2800
f: (858) 509-2818

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